



# APJ SNOWFLAKE PARTNER CHAMPIONS Kick-Off

January 2025





**The Snowflake Partner Champions Program ignites a culture of partnership, fuelling collaboration, knowledge sharing and mutual growth.**

**Together, we'll deliver exceptional value to our joint customers**

# Snowflake Partner Champion

Why are we creating this program?



**Cultivate partner champions**



**Create a stronger partner community**



**Elevate your personal brand**

# Snowflake Partner Champion

## Three Streams



**AI/ML**



**Advanced  
Warehousing /  
Data Engineering**



**Apps**



# Snowflake Partner Champion

What is in it for the candidate?



## Stay Ahead of the Game

Quarterly enablement sessions from Snowflake Field CTO & Product Teams  
Access to private preview features



## Join the Elite

As Snowflake Partner Champion you gain recognition in the ecosystem



## Exclusive Benefits

Get invited to our annual SPN Connect Awards, Technical Kick off & swag





## ANZ

Harish Suresh  
Tim Armour  
Adam Morton  
Obaid Gill  
Karthik Shekhar

## JAPAN

Eiji Ueda  
Nayuta Suzuki

## INDIA

Sumit Verma  
Harshana Chandra Sri Kularatna  
Bidisha Adhikari  
Pallavi G  
Meera Kaliappan  
Kumar Shanu

## ASEAN

Jimmy Resko  
Jovinka Hartanto



# EMPOWERING PARTNERS DRIVING SUCCESS

