

# BRAND AND CONTENT STYLE GUIDE

Powered by Snowflake

## THANK YOU!

Thank you for your partnership! Companies like you are critical to the Data Cloud ecosystem. This document provides guidance about best practices for how we can show up in the market together.



## **Best Practices for Joint Messaging and Brand**

- Powered by Snowflake logo, representations and placement
- Recommendations on how to reference your application being "Powered by Snowflake"
- Key product differentiators you can share with your customers

When to use the Powered by Snowflake logo and messaging your application is live, customer-facing, and built on Snowflake.

Let your customers know that your application is Powered by Snowflake by incorporating the logo in your marketing activations.



Snowflake Brand Guidelines | Powered by Snowflake logos



## **Application Co-Branding**

## and Logo Lock-ups





Best to use the blue logo on white backgrounds



Use the white logo on darker backgrounds when your logo is white

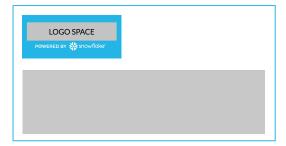


The Powered by Snowflake badge is great to use as a standalone. This can go on your website or presentations to show that your application is built on Snowflake, without having the logo lockup.

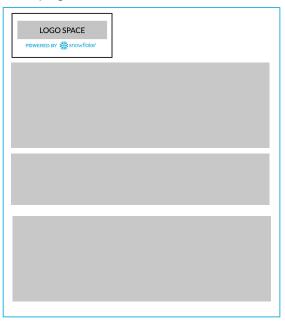
## **Digital Content**

Recommended use of the logo and examples can be found below

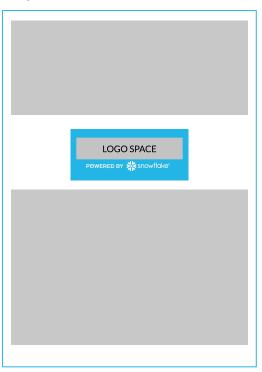
#### Social media card



#### Web page



#### Email

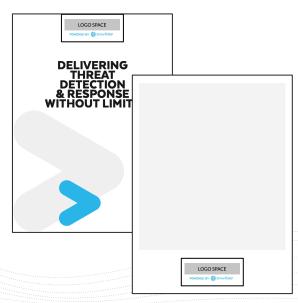


## **Digital & Print Content**

Presentation title and content slides



White paper title page and content page

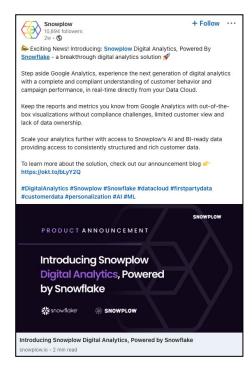


Ebook title page and content page

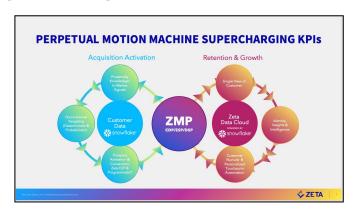


## **Partner Spotlight**

## Examples of partners utilizing the badge and logo



Social Promotion example



#### Presentation example



Web Page example

## Powered by Snowflake Messaging How-to's

Describing our joint partnership: Organizations and Snowflake partners.

Applications are Powered by Snowflake

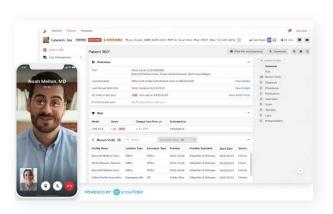
Use the Snowflake logo on your partner's site to show partnership and alignment.

For example:



Reference Powered by Snowflake when you are referring to the application design or description.

For example: Connected Intelligence by Powerschool is Powered by Snowflake, a platform for K-12 that brings actionable data to key stakeholders to optimize student success.



For additional guidance on Snowflake messaging specifically please always feel free to leverage Snowflake's <u>Style Guide</u>, <u>Content</u> and <u>Brand Guidelines</u>.

## Powered by Snowflake Messaging How-to's

Continued

PoweredBy
Powered by
Poweredby
Powered by Snowflake
Powered-by

#### **Powered by Snowflake**

Always write Powered by Snowflake as three separate words, with the "P" and "S" capitalized



## Messaging for Each Deployment Method

Share product differentiators with your customers

#### **Managed Applications**

Application stores and processes customer data in the provider's Snowflake account.









<u>Learn more</u>

#### **Connected Applications**

Application stores and processes customer data in the customer's Snowflake account.





securonix

<u> Learn more</u>

#### **Snowflake Native apps**

Application is built using Snowflake Native Application Framework. It runs entirely in the customer's Snowflake account and is deployed from Snowflake Marketplace.









<u>\_earn more</u>

Please note: Many organizations with Powered by Snowflake applications leverage more than one deployment model. If you do, please feel free to reference multiple of these product advantages.



#### **Benefits for Your Customers**

#### **Managed Applications**

- Fully managed service.
- Uncompromising performance. Apps Powered by Snowflake scale seamlessly.
- Instantly access live data. Access live, ready-to-query data via Snowflake Secure Data Sharing.

#### **Connected Applications**

- Control your data. Data never leaves the customer's Snowflake environment.
- Single source of truth across the enterprise.
- Decreased data management.
   No need to build and maintain API integrations.

#### **Snowflake Native apps**

- Complete data control and protection.
   Native applications run entirely in the customer's account, there is no need for customers to move or provide access to their data.
- Single source of truth across the enterprise.
- Accelerate purchasing. Purchase and install from Snowflake Marketplace. Tap into committed Snowflake spend.
- Note: Please use "Snowflake Native Apps" rather than "Native Apps" to ensure your audience knows they are native to Snowflake

## **Additional Resources to Reference**

**Brand Guidelines** 

Style Guide

**Content Guidelines** 

Powered by Snowflake logos

Powered by Snowflake Guidebook

<u>Data Cloud Partner Immersion Brand Video</u>