



GRANTS SUPPORT PROGRAM

Expanding Access to Funding You Need

Federal and state grants are part of the budget picture for nearly every public sector agency in the country, but many agencies are understaffed for grants development or lack experience with grant programs that could dramatically increase their capacity to leverage technology to advance their missions and impact their communities.

The Snowflake Grants Support Program provides public sector agencies, educational institutions, and hospitals with grants information, customized funder research, and consultation that will help develop project ideas, get technology-rich projects funded, and even expand initiatives that are already in the works.

To have your funding questions answered or engage in grantseeking support, visit snowflake.com

TOP GRANT RECIPIENTS

- K-12 Schools
- Colleges and Universities
- Local Governments
- Public Safety Agencies
- Hospitals and Clinics
- Courts and Corrections Institutions

PROJECT CONSULTATION

Grants tend to fund projects that address a clearly identified need, either for a specific population or a defined geographic community. In addition, fundable projects should have measurable objectives and a compelling reason for including technology as a means to achieving those objectives.

Grants Development Consultants with the Snowflake Grants Support Program work with public sector agencies, schools, colleges, and healthcare institutions, to help them develop and define their projects in the context of what funders want to support.

If you already have an idea of the technology you'd like, Grants Development Consultants will help you clarify and articulate the needs the technologies will address and provide input on other elements that might further develop and strengthen your project.

FUNDER RESEARCH

More than 5,000 grant programs are opened each year in the US, providing approximately \$500 billion dollars in funding. Of course, not all of these programs are technology- friendly, and most of them have very specific parameters that define who may receive funding and what it may be used for.

With a few specifics on your concept, Snowflake Grants Support Program consultants will develop customized reports on funding opportunities that are the best fit with the project.

The reports will identify the most relevant funders, based on the project, your organization type (or types, in the case of a consortium project), and the geographic location where the project will be deployed. Then the consultants will review their findings with you on a conference call, scheduled at your convenience.

GRANTS DEVELOPMENT SUPPORT

In order to obtain funding for your technology projects, you will ultimately need to develop and submit competitive grant applications to a qualified list of funding prospects. Whatever capacity and resources customers have to dedicate to developing grant proposals, the Snowflake Grants Support Program will help you see the process through.

A range of proposal support services are available, from review and consultation with your organization's grantwriter to full proposal development, if you don't have one.

Grants Development Consultants will work with you to evaluate your needs and determine the level of support that will maximize the funding you can obtain and optimize the technology you are able to purchase with the grant funds you receive.

POWERED BY GRANTS OFFICE

To support the Snowflake Grants Support Program, Snowflake has engaged Grants Office, a global grants development services firm with a 20-year track record of helping public sector agencies find and secure funding for technology projects.

For more information about Snowflake capabilities in the Public Sector, visit: snowflake.com/public-sector