

TRAINING SERVICES REQUEST

This Training Services Request is entered into between Customer and Snowflake as of the date accepted by Snowflake and is provided pursuant to the terms set forth in the Training Funds SOW previously entered between the Parties. Snowflake will send an email that will validate Snowflake’s acceptance of this Training Services Request, which may include scheduling information. Capitalized terms used but not defined in this Training Services Request shall have the meanings set forth in the Training Funds SOW.

Instructions on how to submit this form to Redeem Training Credits are outlined at the bottom of this document.

Customer Name	
Customer Address	

Quantity	Technical Services Offering*
	Administering Snowflake 3-day Private Course
	Administering Snowflake 3-day Public Course
	Administering Snowflake II 2-day Private Course
	Administering Snowflake II 2-day Public Course
	Advanced 3-day Private Course
	Advanced 3-day Public Course
	Advanced Analytics 2-day Private Course
	Advanced Analytics 2-day Public Course
	Architect 3-day Private Course
	Architect 3-day Public Course
	Business User 1-day - Private Course
	Business User 1-day - Public Course
	Data Analyst 2-day Private Course
	Data Analyst 2-day Public Course
	Data Engineer 3-day Private Course

	Data Engineer 3-day Public Course
	Data Engineer II 2-day Private Course
	Data Engineer II 2-day Public Course
	Data Governance 1-day Private Course
	Data Governance 1-day Public Course
	Data Science 3-day Private Course
	Data Science 3-day Public Course
	Foundations 1-day Private Course
	Fundamental 4-day Private Course
	Fundamental 4-day Public Course
	Fundamentals 3-day Private Course
	GenAI 2-day Private Course
	GenAI 2-day Public Course
	Native App Framework 1-day Private Course
	Native App Framework 1-day Public Course
	New Features 1-day Private Course
	New Features 1-day Public Course
	Performance Automation and Tuning 3-day Private Course
	Performance Automation and Tuning 3-day Public Course
	Python Data Engineering 3-day Private Course
	Python Data Engineering 3-day Public Course
	Security 2-day Private Course
	Security 2-day Public Course
	Snowpark Application Developer 1-day Private Course

	Snowpark Application Developer 1-day Public Course
	Snowpark Container Services 1-day Private Course
	Snowpark Container Services 1-day Public Course
	Snowpark DataFrame Programming 1-day Private Course
	Snowpark DataFrame Programming 1-day Public Course
	<p>SnowPro Practice Exam Test Pass</p> <p>A Test Pass may be used for the twelve-month period commencing from the Order Form Effective Date and each Test Pass code can be used for a single registration for a SnowPro Practice Exam administered through Snowflake’s exam delivery vendor. The Test Pass has no cash or monetary value and may not be used for any other purpose.</p>
	<p>SnowPro Core Certification Exam Test Pass for AMER/APAC/EMEA:</p> <p>A Test Pass may be used for the twelve-month period (commencing from the Order Form Effective Date) and each Test Pass code can be used for a single registration for the SnowPro Core Certification exam administered through Snowflake’s exam delivery vendor.</p> <p>The Test Pass has no cash or monetary value and may not be used for any other purpose.</p> <p>Prices may vary by region.</p>
	<p>SnowPro Advanced Certification Exam Test Pass for AMER/APAC/EMEA:</p> <p>A Test Pass may be used for the twelve-month period (commencing from the Order Form Effective Date) and each Test Pass code can be used for a single registration for any role-based exam in the SnowPro Advanced Certification series administered through Snowflake's exam delivery vendor.</p> <p>The Test Pass has no cash or monetary value and may not be used for any other purpose.</p> <p>Prices may vary by region.</p>
	<p>SnowPro Specialty Exam</p> <p>Each Test Pass code can be used for a single registration for the “SnowPro Specialty Exam” administered through Snowflake’s exam delivery vendor. The Test Pass code is valid for twelve (12) months from the Order Form Effective Date (“Term”). The Test Pass has no cash or monetary value and may not be used for any other purpose.</p>

	SnowPro Core OnDemand Prep Course for AMER/APAC/EMEA								
	Snowflake Foundations OnDemand Course for AMERA/APAC/EMEA								
	Snowflake Well-Architected On-Demand Course for AMERA/APAC/EMEA								
	T3 Training Materials for AMER								
	T3 Training Materials for APAC								
	T3 Training Materials for EMEA								
	T3 Trainer Replacement for AMER: Pursuant to a T3 Instructor Training SOW, Customer may replace a designated Trainer. If this newly designated Trainer meets the requirements (as stated on the T3 Replacement Instructor Order Form) , this individual will be authorized to receive all of the Technical Services provided to a Trainer pursuant to the T3 Instructor Training SOW previously procured by Customer.								
	T3 Trainer Replacement for APAC: Pursuant to a T3 Instructor Training SOW, Customer may replace a Trainer designated pursuant to a T3 Instructor Training SOW. If this newly designated Trainer meets minimum requirements, he/she will be authorized to receive all of the Technical Services provided to a Trainer pursuant to the T3 Instructor Training SOW previously procured by Customer.								
	T3 Trainer Replacement for EMEA: Pursuant to a T3 Instructor Training SOW, Customer may replace a Trainer designated pursuant to a T3 Instructor Training SOW. If this newly designated Trainer meets minimum requirements, he/she will be authorized to receive all of the Technical Services provided to a Trainer pursuant to the T3 Instructor Training SOW previously procured by Customer.								
	Additional Students (for any of the Private Training Courses previously purchased) *PLEASE INDICATE THE Private TRAINING Course ASSOCIATED FOR EACH ADDITIONAL STUDENT								
	<table border="1"> <thead> <tr> <th>Additional Student(s) Count</th> <th>Private Training Course</th> </tr> </thead> <tbody> <tr> <td></td> <td></td> </tr> <tr> <td></td> <td></td> </tr> <tr> <td></td> <td></td> </tr> </tbody> </table>	Additional Student(s) Count	Private Training Course						
Additional Student(s) Count	Private Training Course								
Days	Custom Training**								

*Each of the Technical Services listed herein shall be provided pursuant to the terms of The Training Funds SOW and the SOWs linked from the list (“Online SOWs”) (Online SOWS can also all be found at www.snowflake.com/legal). In the event of any conflict between the terms of the Online SOWs and the Training Funds SOW, the terms of the Training Funds SOW shall prevail.

** Please contact Snowflake via email (schedule-dl@snowflake.com) to discuss the scope, detail and applicable Training Credits for any custom training Technical Services (“Custom Training”). Custom Training ordered pursuant to the Training Funds SOW must be for a minimum of two full consecutive days (8 hours per day). Custom Training must be set forth on a separate Training Services Request and is subject to prior written agreement of the Parties pursuant to a Custom Training Funds SOW signed between the parties.

INSTRUCTIONS

How to Submit a Training Services Request Form for Standard Training Funds Technical Service Offerings:

1. Please check the box for the items requested.
2. Please enter the total quantity of each item.
3. The current Training Credit redemption rates set forth in the Training Catalog will be applied.
4. Send document to schedule-dl@snowflake.com

After a Training Services Request is received, Snowflake will send an email that confirms the Training Services that were ordered.

To Submit a Request for Custom Training

1. Please contact Snowflake (schedule-dl@snowflake.com) to discuss your custom training needs.
2. Snowflake will prepare a separate Custom Training Funds SOW that describes the specific training and the associated Training Credit costs.
3. You can electronically review and sign the Custom Training Funds SOW, at which time the Training Credits will be deducted from your account.

