



SNOWFLAKE COMPUTING, INC. SUPPORT POLICY AND SERVICE LEVEL AGREEMENT

This Snowflake Support Policy and Service Level Agreement (“**Policy**”) is subject to the agreement between you (“**Customer**”) and Snowflake Computing, Inc. (“**Snowflake**”) under which Snowflake provides its SaaS data-warehousing service that references this Policy (“**Agreement**”). This Policy describes Snowflake’s support offering provided by Snowflake’s technical support team (“**Snowflake Support**”) in connection with support requests related to bugs, defects, or errors in the Service causing it to fail to perform in material conformance with the Documentation (“**Errors**”). This Policy also describes the service level commitments applicable to certain editions of the Service. Customer shall receive Standard Support or Premier Support for the Edition of the Service as described in the applicable Order Form (“**Support Level**”). Capitalized terms not defined in this Policy shall have the meaning given to them in the Agreement.

I. Support

1. **General Support Offering.** Customer shall designate one primary contact who has Snowflake administrator privileges and up to the number of additional contacts permitted for the Support Level then-currently procured by Customer as described in Table 4 (“**Customer Contacts**”). Snowflake shall provide English-speaking remote assistance to Customer Contacts for questions or issues arising from any Errors, as further described in this Policy, including troubleshooting, diagnosis, and recommendations for potential workarounds for the duration of Customer’s subscription to the applicable Service. Snowflake shall also provide the specific entitlements for the corresponding Support Level procured by Customer as further described in this Policy and the tables below.

2. **Contacting Snowflake Support.** Customer Contacts may contact Snowflake Support by; (a) submitting a support request to the Snowflake webpage hosting the community forums and support portal located at <https://support.snowflake.net> (or such successor URL as may be designated by Snowflake) (such website, the “**Snowflake Lodge**”) and designating the appropriate severity level according to Table 1 below, (b) submitting the support request to support@snowflake.net if Customer Contacts cannot access the Snowflake Lodge, or (c) if applicable to Customer’s Support Level, and in the event Customer Contacts cannot access Snowflake Lodge or email, they may contact Snowflake Support by phone at the contact number identified in the Snowflake Lodge (collectively, a “**Support Case**”). All Customer Contacts must be reasonably trained in the use and functionality of the Service and the Snowflake Documentation and shall use reasonable diligence to ensure a perceived Error is not an issue with Customer equipment, software, or internet connectivity.

3. **Submission of Support Cases.** Each Support Case shall; (a) designate the Severity Level of the Error in accordance with the definitions in Table 1, (b) identify the Customer’s Account that experienced the error, (c) include information sufficiently detailed to allow Snowflake Support to attempt to duplicate the Error (including any relevant error messages), and (d) provide contact information for the Customer Contact most familiar with the issue. Unless Customer expressly designates the Severity Level, the Support Case will default to Severity Level four. If Customer believes the issue to be related to Client Software (as defined in the Agreement), then the Support Case shall also include the applicable Client Software log files. If Customer Contacts submit Support Cases related to enhancement or feature requests, Snowflake shall treat those tickets as closed once the request has been forwarded internally.

4. **Premier Support.** If Customer is receiving Premiere Support Level, the following shall apply in addition to the support description in Section 1 (General Support Offering):

- a. **Follow-the-Sun Case Management.** Snowflake Support shall implement follow-the-sun case management for handling Severity 1 Support Cases, to better facilitate uninterrupted support by utilizing Snowflake Support across multiple time zones.
- b. **Case Escalation.** If Customer reasonably believes Snowflake Support is not performing in a professional manner, or is failing to provide timely responses in accordance with this Policy, Customer may escalate the Support Case using the support escalation process described at the Snowflake Lodge (“**Case Escalation**”). Any Support Case escalated by Customer will be directed to Snowflake’s management team for consideration.



5. Read-Only Users Support. When Customer is a Provider (using Snowflake’s data-sharing functionality to share its Customer Data) to Read-only Users, such Read-only Users shall not be designated as Customer Contacts and any Support Cases related to the Provider or its Read-only Users shall be submitted solely by Provider’s other Customer Contacts.

6. Other Support and Training. Snowflake also offers various support and training resources such as documentation, community forums, FAQs and user guides available on the Snowflake Lodge. Additionally, Snowflake offers for-fee consultation and training services via Statements of Work.

Severity Level	Description
Severity Level 1 (Critical Severity)	An Error that (a) renders the Snowflake Service completely inoperative or (b) makes Customer’s production use of the Service impossible, with no alternative available.
Severity Level 2 (High Severity)	An Error that (a) has a high impact to key portions of the Service or (b) seriously impairs Customer’s use of material function(s) of the Service and Customer cannot reasonably circumvent or avoid the Error on a temporary basis without the expenditure of significant time or effort, with no alternative available.
Severity Level 3 (Medium Severity)	An Error that has a medium-to-low impact on the Service, but Customer can still access and use some functionality of the Service.
Severity Level 4 (Low Severity)	An Error that has low-to-no impact on Customer’s access to and use of the Service.

Error Severity Level	Standard Support	Premier Support
	Initial Response Time Target	
Severity Level 1 (Critical Severity)	Four (4) Business Hours	One (1) hour
Severity Level 2 (High Severity)	Eight (8) Business Hours	Two (2) Business Hours
Severity Level 3 (Medium Severity)	Two (2) Business Days	One (1) Business Day
Severity Level 4 (Low Severity)	Four (4) Business Days	Two (2) Business Days

7. Error Response. Upon receipt of a Support Case, Snowflake Support will attempt to determine the Error and assign the applicable Severity Level based on descriptions in Table 1. Snowflake shall use commercially reasonable efforts to meet the Initial Response Time Target for the applicable Severity Level, as measured during in-region Snowflake Support hours set forth in Table 3 below (such hour(s), “**Business Hour(s)**” with the total Business Hours in an in-region support day being “**Business Day(s)**”). If the Customer Contact that submitted the Support Case is unresponsive or unreachable, Snowflake may downgrade the Severity Level by one level. If Snowflake’s



Severity Level designation is different from that assigned by Customer, Snowflake will promptly notify Customer. If Customer notifies Snowflake of a reasonable basis for disagreeing with Snowflake's designated Severity Level, the parties will discuss in an effort to come to mutual agreement. If disagreement remains after discussion, each party will escalate within its organization and use good faith efforts to mutually agree on the appropriate Severity Level.

Table 3: Global Snowflake Support Hours

Snowflake Service Region	Standard & Premier Support Business Hours		
	Sev 1	Sev 2-4	Excluded Holidays (Sev 3-4)
US (Oregon & N. Virginia)	24x7x365	6AM-6PM PT Mon-Fri	Recognized U.S. Federal Holidays
EU (Frankfurt & Dublin)	24x7x365	6AM-6PM CE Mon-Fri	Recognized EU Bank Holidays
Asia Pacific (Sydney)	24x7x365	6AM-6PM AEDT Mon-Fri	Recognized APAC Holidays

Table 4: Support Level Entitlements

Entitlements	Standard	Premier
Toll-Free phone access 24x7	Y	Y
Snowflake Lodge (knowledge-base, forums, articles, events, etc.)	Y	Y
Follow-the-Sun Case Management	N	Y
Number of Total Customer Contacts	5	10
Case Escalation	N	Y

II. Service Level Agreement for Premier Support Level

If Customer is receiving the Premier Support Level, target availability for the Snowflake Service is ninety-nine and nine tenths percent (99.9%) per calendar month (based on minutes of availability/total minutes per month) (“**Service Level**”). If the Snowflake Service fails to meet the Service Level in a given month (“**Service Level Failure**”), then as Customer’s sole and exclusive remedy, Customer shall receive the applicable number of Snowflake Credits set forth in Table 5 below (“**Service Level Credits**”), credited against Customer’s usage in the calendar month following the Service Level Failure provided that Customer requests Service Level Credits within twenty-one (21) days of the calendar month in which the Service Level Failure occurred. As used in Table 5 below, “**Average Daily Snowflake Credits**” means Customer’s actual Snowflake Credit consumption in the prior calendar month divided by the number of days in such month. Service Level Credits may not be exchanged for, or converted to, monetary amounts.



Availability	Service Level Credit
Under 99.9% but greater than or equal to 99.0%	1 x Average Daily Snowflake Credits
Under 99.0% but greater than or equal to 95.0%	3 x Average Daily Snowflake Credits
Under 95.0%	7 x Average Daily Snowflake Credits

Example Calculation – In April, Customer uses a total of three hundred (300) Snowflake Credits. Customer’s Average Daily Snowflake Credits for April is ten (10) Snowflake Credits (e.g., 300 / 30 days in April). During that month, the availability of the Snowflake Service is 98%. Customer’s Service Level Credit is thirty (30) Snowflake Credits (e.g., 3 x 10 Average Daily Snowflake Credits), which will be credited against Customer’s usage of the Snowflake Service in May.

III. Policy Exclusions

Snowflake will have no liability for any failure to meet the Service Level to the extent arising from: (a) use of the Snowflake Service by Customer other than as authorized under the Agreement or Documentation; (b) Customer Data; (c) Customer or User equipment; (d) third party acts, or services and/or systems not provided by Snowflake; (e) general Internet problems, or other factors outside of Snowflake’s reasonable control; or (f) evaluation or proof-of-concept use of the Snowflake Service. Snowflake will have no obligations to provide support for third party software or services, or for custom scripts or code not native to the Snowflake Service. Additionally, if Customer desires technical or professional services from Snowflake, including but not limited to services related to data modeling, code development, migration, or product training, then Customer and Snowflake must enter into a mutually executed Statement of Work for such services.