



Snowflake Service Consumption Table

Consumption

Generally. The Snowflake Service is a cloud data warehouse provided by Snowflake, Inc. (“Snowflake”, “we”, “us”, “our”) to Snowflake customers (each a “Customer”, “you”, “your”) as a service which consumes resources for distinct functions as set forth herein and is available in several different editions (“**Editions**”) and hosted in different geographical regions (“**Regions**”) by certain third-party cloud providers (“**Cloud Providers**”), as described more fully in your agreement with Snowflake and the Documentation. Customer Data is uploaded into Customer’s account on the Snowflake Service (“**Account**”) and may be stored in a central repository in each Account (“**Storage**”). Customer can create virtual warehouses (each, a “**Virtual Warehouse**”) as needed to combine and process Customer Data from Storage (“**Virtual Warehouse Services**”). As set forth in the tables below “Azure” and “AWS” each refer to the Cloud Providers, Microsoft Corporation and Amazon Web Services, Inc., respectively.

Storage. Storage pricing is based on the average terabytes per month of all Customer Data stored in your Snowflake Account. The average terabytes per month is calculated by taking an hourly snapshot of all Customer Data and then averaging this across each day. This daily average will be displayed in the Snowflake Service. The monthly charge is based on the average calculated across the number of calendar days in that month. If Customer Data stored is compressed, the compressed file size is used in the calculation of the total storage used.

Virtual Warehouse Services. Usage of Virtual Warehouse Services is charged on the basis of credits (“**Snowflake Credits**”) consumed for the operation of a Virtual Warehouse. Virtual Warehouses use Snowflake Credits at certain rates based on the type and size of the Virtual Warehouse while the applicable Virtual Warehouse is in operation, as set forth in the Snowflake Credit Table below. When a Virtual Warehouse is suspended, it does not use any Snowflake Credits. When a Virtual Warehouse is started or resumed, a minimum of one minute’s worth of Snowflake Credits will be consumed. Thereafter, Virtual Warehouses will be charged on a per second basis, rounded up to the nearest whole second.

Your Snowflake Credit usage may be offset by Data Sharing Rebate Credits. Please read the applicable Data Sharing Rebate Credit Terms and Conditions made available at <https://www.snowflake.com/legal> (the “Rebate Terms and Conditions”) that describe the Snowflake Rebate Program (the “Rebate Program”). The Rebate Terms and Conditions may have changed since you last read them. By accepting any benefits under the Rebate Program, including any data sharing rebate credits you earn through the Rebate Program (“Data Sharing Rebate Credits”), you accept the Rebate Terms and Conditions. If you do not agree to be bound by the Rebate Terms and Conditions, you may not participate in the Rebate Program and must opt out of the Rebate Program by contacting Snowflake at support@snowflake.com.

Data Transfer (Egress): As more fully described in the Documentation, the Snowflake Service allows Customer to transfer Customer Data out of its existing Account (“**Data Transfer**”). Depending on the Cloud Provider and what Region the Data Transfer is executed from, charges may be incurred for the Data Transfer. The charges applicable to a Data Transfer are set forth in Table 4 (Data Transfer Pricing) below.

Table 1: Snowflake Credit Table							
Virtual Warehouse Credits Per Hour							
XS	S	M	L	XL	2XL	3XL	4XL
1	2	4	8	16	32	64	128

Pricing. The Snowflake Service may be subscribed to on an On Demand basis, where usage is invoiced in arrears every month, or on a Capacity basis, where a set dollar amount of usage is purchased up front. Pricing depends on whether you are in On Demand or Capacity.

The table below sets forth Snowflake’s current On Demand Credit and Storage Pricing. Snowflake may change this pricing at any time by updating this Snowflake Service Consumption Table.

Table 2: On Demand Credit Pricing					
Region	Cloud Provider	Edition			
		Standard	Premier	Enterprise	Enterprise for Sensitive Data
US West (Oregon)	AWS	\$2.00	\$2.25	\$3.00	\$4.00
US East (N. Virginia)	AWS	\$2.00	\$2.25	\$3.00	\$4.00
EU (Frankfurt)	AWS	\$2.70	\$3.00	\$4.00	\$5.40
EU (Dublin)	AWS	\$2.50	\$2.80	\$3.70	\$5.00
Asia Pacific (Sydney)	AWS	\$2.75	\$3.05	\$4.05	\$5.50
East US 2 (Virginia)	AZURE	\$2.00	\$2.25	\$3.00	\$4.00
West Europe (Amsterdam)	AZURE	\$2.50	\$2.80	\$3.70	\$5.00



Region	Cloud Provider	On Demand Storage Pricing
US West (Oregon)	AWS	\$40.00/TB/mo
US East (N. Virginia)	AWS	\$40.00/TB/mo
EU (Frankfurt)	AWS	\$45.00/TB/mo
EU (Dublin)	AWS	\$40.00/TB/mo
Asia Pacific (Sydney)	AWS	\$46.00/TB/mo
East US 2 (Virginia)	AZURE	\$40.00/TB/mo
West Europe (Amsterdam)	AZURE	\$40.00/TB/mo

While in On Demand, your pricing is as set forth in Tables 2 (On Demand Credit Pricing) and 3 (On Demand Storage Pricing). Capacity Credit Pricing is set forth in your Order Form and is based on applying the Snowflake Credit Discount in the Order Form to Snowflake's then-current On Demand Credit Price for the applicable Edition and Region.

Purchased Capacity may be applied toward any of your Accounts on the Snowflake Service. Snowflake will provide you with monthly statements of usage, in arrears.

Data Transfer Source Region	Cloud Provider	Data Transfer to Same Cloud Provider, Same Region	Data Transfer to Same Cloud Provider, Different Region	Data Transfer to Different Cloud Provider or Internet
US West (Oregon)	AWS	\$0.00/TB	\$20.00/TB	\$90.00/TB
US East (N. Virginia)	AWS	\$0.00/TB	\$20.00/TB	\$90.00/TB
EU (Frankfurt)	AWS	\$0.00/TB	\$20.00/TB	\$90.00/TB
EU (Dublin)	AWS	\$0.00/TB	\$20.00/TB	\$90.00/TB
Asia Pacific (Sydney)	AWS	\$0.00/TB	\$140.00/TB	\$140.00/TB
East US 2 (Virginia)	AZURE	\$0.00/TB	\$87.00/TB	\$87.00/TB
West Europe (Amsterdam)	AZURE	\$0.00/TB	\$87.00/TB	\$87.00/TB

Additional Accounts. Your Order Form sets forth the Edition and Region to which you have subscribed. You may request additional Accounts by emailing support@snowflake.com. You may apply the Capacity purchased in an Order Form toward additional Accounts provided that pricing for (a) additional Accounts that are on the same Edition and Region as set forth in such Order Form will be at the prices set forth in that Order Form; and (b) additional Accounts that are on other available Editions and Regions will be at Snowflake's then-current On Demand Credit Price for such Edition and Region, less the Snowflake Credit Discount set forth in such Order Form. While in On Demand, additional Accounts will be at the applicable pricing set forth in this document.

Changes to this Snowflake Service Consumption Table. This Snowflake Service Consumption Table may be updated from time to time. Snowflake will use reasonable efforts to provide advance notice via email or through the Snowflake Service of material changes, but the changes shall be effective on the date that Snowflake announces they are effective. If any change to Table 1 (Snowflake Credit Table) materially increases the Snowflake Credits required to use Virtual Warehouse Services, you may terminate the applicable Order Form upon written notice to Snowflake and receive a pro-rated refund of any unused Capacity that you have purchased.

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