



## Snowflake Service Consumption Table

Effective: July 24, 2026

### Consumption

Generally. The Snowflake Service is a cloud data platform provided by Snowflake ("Snowflake", "we", "us", "our") to Snowflake customers (each a "Customer", "you", "your") as a service which consumes resources for distinct functions as set forth herein and is available in several different editions ("Editions") and hosted in different geographical regions ("Regions") by certain third-party cloud providers ("Cloud Providers"), as described more fully in your agreement with Snowflake ("Agreement") and the Documentation. Customer Data is uploaded into Customer's account on the Snowflake Service ("Account") and may be stored in a central repository in each Account ("Storage"). Customer can create and manage virtual warehouses (each, a "Virtual Warehouse") or Snowpark container services compute nodes ("Compute Nodes"), or enable Snowflake to determine the optimal compute configuration ("Adaptive Warehouse"), as needed to combine and process Customer Data from Storage (respectively, "Virtual Warehouse Services," "SPCS Compute," and "Adaptive Compute Services"). As set forth in the tables below "Azure," "AWS," and "GCP" each refer to the Cloud Providers, Microsoft Corporation, Amazon Web Services, Inc., and Google LLC, respectively. Any (\$) values set forth in the below tables are in U.S. dollars (USD).

### Platform Credits and AI Credits

Compute (Virtual Warehouse Services, SPCS Compute, Snowflake Openflow, and Postgres Compute). Snowflake bills for compute using purchasable credits, as described herein ("Platform Credits").<sup>1</sup> Virtual Warehouses and Compute Nodes (which includes Postgres Compute) use Platform Credits at certain rates based on the effective size<sup>2</sup> of the Virtual Warehouse or Compute Node while the applicable Virtual Warehouse or Compute Node is in operation, as set forth in the Platform Credit Tables below, as determined by Customer. When a Virtual Warehouse or Compute Node is suspended, it does not use any Platform Credits. Unless otherwise noted, when a Virtual Warehouse or a Postgres Compute Node is started or resumed, a minimum of one minute's worth of Platform Credits will be consumed; when an Interactive Warehouse (a type of Virtual Warehouse) is started or resumed, a minimum of sixty (60) minutes' worth of Platform Credits will be consumed; when a Compute Node (except for Postgres Compute) is started or resumed, a minimum of five minutes' worth of Platform Credits will be consumed. Thereafter, Virtual Warehouses and Compute Nodes will be charged on a per second basis, rounded up to the nearest whole second. For Snowflake Openflow Compute, Platform Credits will be charged on a per second basis with a 60-second minimum.

Compute (Adaptive Compute Services). For Adaptive Compute Services, Snowflake will configure an Adaptive Warehouse based on the customer-provided settings, as described in the Documentation. Unless otherwise noted, Platform Credits will be consumed when queries run on Adaptive Warehouse.

Cloud Services.<sup>3</sup> Operating the Snowflake Service requires the use of the Snowflake cloud services layer ("Cloud Services"). Cloud Services is charged based on the amount of Cloud Services compute resources used while operating the Snowflake Service. You will be charged 4.4 Credits per hour of Cloud Services use. Your daily use of Cloud Services will not incur any charges if the daily Platform Credits charged for such use is less than or equal to 10% of the daily Platform Credits consumed for use of Virtual Warehouse Services ("Cloud Services Adjustment"). Cloud Services usage associated with: (i) Serverless Features (as described below); or (ii) SPCS Compute do not contribute to the Cloud Services Adjustment.

Serverless Features. Snowflake offers a number of Serverless Features as described in the Documentation. Serverless Features operate on Snowflake-managed compute resources which are charged by the number of Compute-Hours used to operate the Serverless Feature. One "Compute-Hour" is defined as the computing resources comparable to running an XS Virtual Warehouse for one hour. In the event Snowflake uses computing resources that are equivalently larger or smaller than an XS Virtual Warehouse, the Platform Credit consumption rate will be adjusted accordingly. For example, if a Serverless Feature uses computing resources comparable to an S Virtual Warehouse for 30 minutes, such use is measured as one Compute-Hour. Compute-Hours are calculated on a per second basis, rounded up to the nearest whole second. For Serverless Features, Snowflake-managed compute is billed at the rate of one Platform Credit per Compute-Hour, multiplied by the applicable feature multiplier in Table 5. Some Serverless Features also incur Cloud Service charges, which are also multiplied by the applicable feature multiplier in Table 5. Some Serverless Features also incur Unit Charges. The Serverless Feature charges for Snowflake-managed compute resources, Cloud Services, and Unit Charges appear in the usage statement as a single line item for that Serverless Feature.

AI Features. Snowflake additionally offers artificial intelligence features that run on Snowflake-managed compute resources ("Snowflake AI Features"). Snowflake AI Features bill at the rates set forth in Table 6. "Token" refers to each smallest unit of text processed by the model powering the Snowflake AI Feature. The conversion rate of raw input or output text into Tokens can vary depending on the Cortex model, as further described in the Documentation. Where a feature bills on Tokens, the charge is based on the total number of Tokens processed, which may include only input Tokens or both input and output Tokens, as described in the Documentation. In some cases, Snowflake AI Features bill based on the amount of compute time spent to complete a job, or on the units processed. Snowflake AI Features may bill based on purchasable units, as described in Table 2 ("AI Credits"). When a price is listed per-quantity, such as AI Credits per 1 million tokens or per 1,000 messages, you will be billed proportionally for all units used, not only in whole-quantity increments. The amount of compute time billed may be normalized based on the types of compute used.

Data Sharing Features and Rebate Program. As described in the Documentation, Snowflake offers you the ability to use Data Sharing Features to (1) share the data in your account with other Snowflake customers and/or users, including via read-only accounts ("Reader Accounts") and (2) access or use data from other Snowflake customers (provided your usage data may be provided to such Snowflake customers). You will pay for all usage by Reader Accounts. Your Platform Credit usage may be offset by Platform Credits issued under the Snowflake Collaboration Rebate Program ("Rebate Program"). Please read the applicable Collaboration Rebate Terms made available at <https://www.snowflake.com/en/legal/> (the "Rebate Terms") that describe the Rebate Program. The Rebate Terms may have changed since you last read them. By accepting any benefits under the Rebate Program, including any Platform Credits you earn through the Rebate Program, you accept the Rebate Terms. If you do not agree to be bound by the Rebate Terms, you may not participate in the Rebate Program and must opt out of the Rebate Program by contacting Snowflake at [legalnotices@snowflake.com](mailto:legalnotices@snowflake.com).

Storage. Storage pricing is based on the average terabytes per month of all Customer Data stored in your Snowflake Account. The average terabytes per month is calculated by taking periodic snapshots of all Customer Data. The daily average will be displayed in the Snowflake Service. The monthly charge is based on the average calculated across the number of calendar days in that month. If Customer Data stored is compressed, the compressed file size is

<sup>1</sup> For clarity, where Customer's Order Form, Agreement or Documentation refers to the term "Snowflake Credits" or "Credits", such reference shall be interpreted to refer to Platform Credits.

<sup>2</sup> If you have the ability to create multi-cluster Virtual Warehouses, each Virtual Warehouse can run multiple, equal-size clusters concurrently and independently. The rate of Platform Credits charged for a multi-cluster Virtual Warehouse is calculated by multiplying the rate for the size of the Virtual Warehouse and the number of running clusters.

<sup>3</sup> Accounts in Capacity will be charged for Cloud Services only if it has a Subscription Term Start Date on or after February 1, 2020.



used in the calculation of the total storage used. The applicable storage pricing for each feature is set forth in Tables 3(a), 3(b), 3(c), 3(d), 3(e), and 3(f) below, as described further in the Documentation.

**Data Transfer (Ingress or Egress):** As more fully described in the Documentation, the Snowflake Service allows Customer to transfer Customer Data in and out of its existing Account ("Data Transfer"). Depending on the Cloud Provider and what Region the Data Transfer is executed from, charges may be incurred for the Data Transfer. In addition, SPCS Compute can incur Data Transfer costs when transferring data between compute components ("SPCS Data Transfer"). On a daily basis, any charges for SPCS Data Transfer will be adjusted down by an amount equal to the lower of: (i) your cost incurred that day for SPCS Data Transfers; or (ii) 10% of your cost incurred that day for SPCS Compute. The charges applicable to a Data Transfer for each Cloud Provider are set forth in Tables 4(a), 4(b), and 4(c) below. As described in the Documentation, some features (e.g., External Functions) may have alternate data transfer charges, as set forth below.

**Table 1(a): Table for Virtual Warehouse Services, Standard Warehouse**

| Platform Credits Per Hour |   |   |   |    |     |     |     |                  |                  |
|---------------------------|---|---|---|----|-----|-----|-----|------------------|------------------|
| XS                        | S | M | L | XL | 2XL | 3XL | 4XL | 5XL <sup>4</sup> | 6XL <sup>4</sup> |
| 1                         | 2 | 4 | 8 | 16 | 32  | 64  | 128 | 256              | 512              |

**Table 1(b): Table for Virtual Warehouse Services, Gen 2 Warehouse**

| Cloud Provider | Platform Credits Per Hour |     |     |      |      |      |      |       |
|----------------|---------------------------|-----|-----|------|------|------|------|-------|
|                | XS                        | S   | M   | L    | XL   | 2XL  | 3XL  | 4XL   |
| <b>AWS</b>     | 1.35                      | 2.7 | 5.4 | 10.8 | 21.6 | 43.2 | 86.4 | 172.8 |
| <b>Azure</b>   | 1.25                      | 2.5 | 5   | 10   | 20   | 40   | 80   | 160   |
| <b>GCP</b>     | 1.35                      | 2.7 | 5.4 | 10.8 | 21.6 | 43.2 | 86.4 | 172.8 |

**Table 1(c): Table for Virtual Warehouse Services, Snowpark Optimized Warehouses**

| Platform Credits Per Hour   |      |      |      |       |       |       |        |        |        |        |
|-----------------------------|------|------|------|-------|-------|-------|--------|--------|--------|--------|
| Resource Constraints        | XS   | S    | M    | L     | XL    | 2XL   | 3XL    | 4XL    | 5XL    | 6XL    |
| MEMORY_1X                   | 1.00 | 2.00 | 4.00 | 8.00  | 16.00 | 32.00 | 64.00  | 128.00 | -      | -      |
| MEMORY_1X_x86               | 1.10 | 2.20 | 4.40 | 8.80  | 17.60 | 35.20 | 70.40  | 140.80 | -      | -      |
| MEMORY_16X                  | -    | -    | 6.00 | 12.00 | 24.00 | 48.00 | 96.00  | 192.00 | 384.00 | 768.00 |
| MEMORY_16X_x86              | -    | -    | 6.25 | 12.50 | 25.00 | 50.00 | 100.00 | 200.00 | -      | -      |
| MEMORY_64X <sup>5</sup>     | -    | -    | -    | 15.00 | 30.00 | 60.00 | 120.00 | 240.00 | -      | -      |
| MEMORY_64X_x86 <sup>5</sup> | -    | -    | -    | 16.00 | 32.00 | 64.00 | 128.00 | 256.00 | -      | -      |

**Table 1(d): Table for Virtual Warehouse Services, Interactive Warehouse**

| Platform Credits Per Hour |     |     |     |     |      |      |      |
|---------------------------|-----|-----|-----|-----|------|------|------|
| XS                        | S   | M   | L   | XL  | 2XL  | 3XL  | 4XL  |
| 0.6                       | 1.2 | 2.4 | 4.8 | 9.6 | 19.2 | 38.4 | 76.8 |

**Table 1(e): Table for Adaptive Compute Services<sup>5</sup>**

| Feature            | Platform Credits                                                                                                                                                                                                                   |
|--------------------|------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| Adaptive Warehouse | Platform Credit consumption scales based on factors like compute usage, software optimizations, and active queries. It is managed by the customer-provided settings for the Adaptive Warehouse, as described in the Documentation. |

**Table 1(f): Table for First Generation SPCS Instances**

| Instance Family | Platform Credits Per Hour |                                                |
|-----------------|---------------------------|------------------------------------------------|
|                 | SPCS Compute              | Openflow Compute – Snowflake Deployment (SPCS) |
| CPU_X64_XS      | 0.06                      | -                                              |
| CPU_X64_S       | 0.11                      | 0.11                                           |
| CPU_X64_M       | 0.22                      | -                                              |
| CPU_X64_SL      | 0.41                      | 0.41                                           |
| CPU_X64_L       | 0.83                      | 0.83                                           |
| HIGHMEM_X64_S   | 0.28                      | -                                              |
| HIGHMEM_X64_M   | 1.11                      | -                                              |
| HIGHMEM_X64_SL  | 2.93                      | -                                              |
| HIGHMEM_X64_L   | 4.44                      | -                                              |
| GPU_NV_XS       | 0.25                      | -                                              |

<sup>4</sup> 5XL and 6XL standard Virtual Warehouse sizes, if available, may not be GA in all Regions.

<sup>5</sup> This feature is available as a Preview, subject to the Preview Terms at <https://www.snowflake.com/en/legal/>.

**Table 1(f): Table for First Generation SPCS Instances**

| Instance Family       | Platform Credits Per Hour |                                                |
|-----------------------|---------------------------|------------------------------------------------|
|                       | SPCS Compute              | Openflow Compute – Snowflake Deployment (SPCS) |
| GPU_GCP_NV_L4_1_24G   | 0.43                      | -                                              |
| GPU_NV_S              | 0.57                      | -                                              |
| GPU_NV_SM             | 1.70                      | -                                              |
| GPU_GCP_NV_L4_4_24G   | 1.94                      | -                                              |
| GPU_NV_M              | 2.68                      | -                                              |
| GPU_NV_2M             | 3.50                      | -                                              |
| GPU_NV_3M             | 3.55                      | -                                              |
| GPU_GCP_NV_A100_8_40G | 11.68                     | -                                              |
| GPU_NV_SL             | 13.50                     | -                                              |
| GPU_NV_L              | 14.12                     | -                                              |

**Table 1(g): Table for SPCS Compute**

| Instance Family | Platform Credits Per Hour |       |        |
|-----------------|---------------------------|-------|--------|
|                 | AWS                       | Azure | GCP    |
| GEN_ARM_G1_2    | 0.084                     | N/A   | N/A    |
| GEN_ARM_G1_4    | 0.168                     | N/A   | N/A    |
| GEN_ARM_G1_8    | 0.336                     | N/A   | N/A    |
| GEN_ARM_G1_16   | 0.672                     | N/A   | N/A    |
| GEN_ARM_G1_32   | 1.344                     | N/A   | N/A    |
| GEN_X64_G2_2    | 0.092                     | 0.086 | N/A    |
| GEN_X64_G2_4    | 0.184                     | 0.172 | N/A    |
| GEN_X64_G2_8    | 0.368                     | 0.344 | N/A    |
| GEN_X64_G2_16   | N/A                       | 0.688 | N/A    |
| GEN_X64_G2_32   | 1.472                     | 1.376 | N/A    |
| GPU_L40S_G1_8   | 1.580                     | N/A   | N/A    |
| GPU_L40S_G1_16  | 3.160                     | N/A   | N/A    |
| GPU_L40S_G1_48  | 9.480                     | N/A   | N/A    |
| GPU_L40S_G1_192 | 37.920                    | N/A   | N/A    |
| GPU_R6K_G1_8    | 2.537                     | N/A   | N/A    |
| GPU_R6K_G1_16   | 5.074                     | N/A   | N/A    |
| GPU_R6K_G1_32   | 10.148                    | N/A   | N/A    |
| GPU_R6K_G1_48   | 15.222                    | N/A   | N/A    |
| GPU_R6K_G1_96   | 30.444                    | N/A   | N/A    |
| GPU_R6K_G1_192  | 60.888                    | N/A   | N/A    |
| GPU_A100_G1_12  | N/A                       | N/A   | 5.051  |
| GPU_A100_G1_48  | N/A                       | N/A   | 20.204 |
| MEM_X64_G2_8    | 0.392                     | 0.311 | N/A    |
| MEM_X64_G2_32   | 1.568                     | 1.244 | N/A    |
| MEM_X64_G2_64   | 3.136                     | 2.488 | N/A    |
| MEM_X64_G2_96   | N/A                       | 3.732 | N/A    |
| MEM_X64_G2_192  | 9.408                     | N/A   | N/A    |

**Table 1(h): Table for Snowflake Openflow**

| Deployment Type                                | Price                                                 |
|------------------------------------------------|-------------------------------------------------------|
| Openflow Compute – BYOC Deployment             | 0.0225 Platform Credits per vCPU per Hour             |
| Openflow Compute – Snowflake Deployment (SPCS) | See “Table for First Generation SPCS Instances” above |

**Table 1(i): Table for Snowflake Postgres Compute<sup>5</sup>**

| Instance Family | Postgres Compute (Platform Credits per Hour) |        | Postgres Compute - High Availability (Platform Credits per Hour) |        |
|-----------------|----------------------------------------------|--------|------------------------------------------------------------------|--------|
|                 | AWS                                          | Azure  | AWS                                                              | Azure  |
| STANDARD_M      | 0.0356                                       | 0.0376 | 0.0712                                                           | 0.0752 |
| STANDARD_L      | 0.0712                                       | 0.0752 | 0.1424                                                           | 0.1504 |
| STANDARD_XL     | 0.1424                                       | 0.1504 | 0.2848                                                           | 0.3008 |
| STANDARD_2X     | 0.2848                                       | 0.3008 | 0.5696                                                           | 0.6016 |
| STANDARD_4XL    | 0.5696                                       | 0.6016 | 1.1392                                                           | 1.2032 |
| STANDARD_8XL    | 1.1392                                       | 1.2032 | 2.2784                                                           | 2.4064 |
| STANDARD_12XL   | 1.7088                                       | 1.8048 | 3.4176                                                           | 3.6096 |

**Table 1(i): Table for Snowflake Postgres Compute<sup>5</sup>**

| Instance Family | Postgres Compute (Platform Credits per Hour) |         | Postgres Compute - High Availability (Platform Credits per Hour) |         |
|-----------------|----------------------------------------------|---------|------------------------------------------------------------------|---------|
|                 | AWS                                          | Azure   | AWS                                                              | Azure   |
| STANDARD_24XL   | 3.4176                                       | 3.6096  | 6.8352                                                           | 7.2192  |
| HIGHMEM_L       | 0.1024                                       | 0.1088  | 0.2048                                                           | 0.2176  |
| HIGHMEM_XL      | 0.2048                                       | 0.2176  | 0.4096                                                           | 0.4352  |
| HIGHMEM_2XL     | 0.4096                                       | 0.4352  | 0.8192                                                           | 0.8704  |
| HIGHMEM_4XL     | 0.8192                                       | 0.8704  | 1.6384                                                           | 1.7408  |
| HIGHMEM_8XL     | 1.6384                                       | 1.7408  | 3.2768                                                           | 3.4816  |
| HIGHMEM_12XL    | 2.4576                                       | 2.6112  | 4.9152                                                           | 5.2224  |
| HIGHMEM_16XL    | 3.2768                                       | 3.4816  | 6.5536                                                           | 6.9632  |
| HIGHMEM_24XL    | 4.9152                                       | 5.2224  | 9.8304                                                           | 10.4448 |
| HIGHMEM_32XL    | 6.5536                                       | 6.9632  | 13.1072                                                          | 13.9264 |
| HIGHMEM_48XL    | 9.8304                                       | 10.4448 | 19.6608                                                          | 20.8896 |
| BURST_XS        | 0.0068                                       | -       | 0.0136                                                           | -       |
| BURST_S         | 0.0136                                       | 0.0144  | 0.0272                                                           | 0.0288  |
| BURST_M         | 0.0272                                       | 0.0288  | 0.0544                                                           | 0.0576  |

**Pricing.** The Snowflake Service may be subscribed to on an On Demand basis, where usage is invoiced in arrears every month, or on a Capacity basis, where a set dollar amount of usage is purchased up front. Pricing depends on whether you are in On Demand or Capacity.

Tables 2 and 3 below set forth Snowflake's current On Demand Platform Credit Pricing, AI Credit Pricing (On Demand and Capacity), and Storage Pricing (On Demand and Capacity) for a number of different Storage types.

**Table 2(a): On Demand Platform Credit Pricing**

| Cloud Provider | Region                            | Snowflake Service Edition |            |                   |                  |
|----------------|-----------------------------------|---------------------------|------------|-------------------|------------------|
|                |                                   | Standard                  | Enterprise | Business Critical | VPS <sup>6</sup> |
| AWS            | US East (Northern Virginia)       | \$2.00                    | \$3.00     | \$4.00            | \$6.00           |
| AWS            | US West (Oregon)                  | \$2.00                    | \$3.00     | \$4.00            | \$6.00           |
| AWS            | EU Dublin                         | \$2.60                    | \$3.90     | \$5.20            | \$7.80           |
| AWS            | EU Frankfurt                      | \$2.60                    | \$3.90     | \$5.20            | \$7.80           |
| AWS            | AP Sydney                         | \$2.75                    | \$4.05     | \$5.50            | \$8.25           |
| AWS            | AP Singapore                      | \$2.50                    | \$3.70     | \$5.00            | \$7.50           |
| AWS            | Canada Central                    | \$2.25                    | \$3.50     | \$4.50            | \$6.75           |
| AWS            | US East 2 (Ohio)                  | \$2.00                    | \$3.00     | \$4.00            | \$6.00           |
| AWS            | AP Northeast 1 (Tokyo)            | \$2.85                    | \$4.30     | \$5.70            | \$8.55           |
| AWS            | AP Mumbai                         | \$2.00                    | \$3.00     | \$4.00            | \$6.00           |
| AWS            | US East 1 Commercial Gov          | -                         | -          | \$4.80            | \$7.20           |
| AWS            | Europe (London)                   | \$2.70                    | \$4.00     | \$5.40            | \$8.10           |
| AWS            | Asia Pacific (Seoul)              | \$2.75                    | \$4.05     | \$5.50            | \$8.25           |
| AWS            | US Gov West 1                     | -                         | -          | \$5.60            | \$8.40           |
| AWS            | US Gov West 1 (Fedramp High Plus) | -                         | -          | \$5.60            | \$8.40           |
| AWS            | Europe (Stockholm)                | \$2.40                    | \$3.60     | \$4.80            | \$7.20           |
| AWS            | Asia Pacific (Osaka)              | \$2.85                    | \$4.30     | \$5.70            | \$8.55           |
| AWS            | South America East 1 (São Paulo)  | \$3.10                    | \$4.65     | \$6.20            | \$9.30           |
| AWS            | EU (Paris)                        | \$2.60                    | \$3.90     | \$5.20            | \$7.80           |
| AWS            | Asia Pacific (Jakarta)            | \$2.50                    | \$3.70     | \$5.00            | \$7.50           |
| AWS            | US Gov East 1 (Fedramp High Plus) | -                         | -          | \$5.60            | \$8.40           |

<sup>6</sup> VPS is only available if specified on an Order Form. A separate annual fee per deployment is required and will be set forth in the applicable Order Form. After expiration of the Subscription Term specified in such Order Form and while Customer is in On Demand, the annual deployment fee(s) specified in the Order Form shall be charged for each deployment pro-rata on a monthly basis in arrears until such Order Form is terminated in accordance with its terms or the parties execute a subsequent Order Form. Cloud Services are not charged in VPS accounts except as part of Serverless Features.

| Table 2(a): On Demand Platform Credit Pricing |                                      |                           |            |                   |                  |
|-----------------------------------------------|--------------------------------------|---------------------------|------------|-------------------|------------------|
| Cloud Provider                                | Region                               | Snowflake Service Edition |            |                   |                  |
|                                               |                                      | Standard                  | Enterprise | Business Critical | VPS <sup>6</sup> |
| AWS                                           | EU (Zurich)                          | \$3.10                    | \$4.65     | \$6.20            | \$9.30           |
| AWS                                           | US Gov West 1 (DoD)                  | -                         | -          | \$5.60            | \$8.40           |
| AWS                                           | US West (Commercial Gov - Oregon)    | -                         | -          | \$4.80            | \$7.20           |
| AWS                                           | Africa (Cape Town)                   | \$2.80                    | \$4.20     | \$5.60            | \$8.40           |
| AWS                                           | Asia Pacific (Malaysia)              | \$2.40                    | \$3.60     | \$4.80            | \$7.20           |
| AWS                                           | Asia Pacific (Thailand)              | \$2.40                    | \$3.60     | \$4.80            | \$7.20           |
| AWS                                           | Asia Pacific (New Zealand)           | \$2.75                    | \$4.05     | \$5.50            | \$8.25           |
| Azure                                         | East US 2 (Virginia)                 | \$2.00                    | \$3.00     | \$4.00            | \$6.00           |
| Azure                                         | West US 2 (Washington)               | \$2.00                    | \$3.00     | \$4.00            | \$6.00           |
| Azure                                         | West Europe (Netherlands)            | \$2.60                    | \$3.90     | \$5.20            | \$7.80           |
| Azure                                         | Australia East (New South Wales)     | \$2.75                    | \$4.05     | \$5.50            | \$8.25           |
| Azure                                         | Canada Central (Toronto)             | \$2.25                    | \$3.50     | \$4.50            | \$6.75           |
| Azure                                         | Southeast Asia (Singapore)           | \$2.50                    | \$3.70     | \$5.00            | \$7.50           |
| Azure                                         | Switzerland North                    | \$3.10                    | \$4.65     | \$6.20            | \$9.30           |
| Azure                                         | US Gov Virginia                      | -                         | -          | \$5.60            | \$8.40           |
| Azure                                         | Central US (Iowa)                    | \$2.00                    | \$3.00     | \$4.00            | \$6.00           |
| Azure                                         | North Europe (Ireland)               | \$2.60                    | \$3.90     | \$5.20            | \$7.80           |
| Azure                                         | Japan East (Tokyo)                   | \$2.85                    | \$4.30     | \$5.70            | \$8.55           |
| Azure                                         | UAE North (Dubai)                    | \$2.70                    | \$4.00     | \$5.40            | \$8.10           |
| Azure                                         | South Central US (Texas)             | \$2.00                    | \$3.00     | \$4.00            | \$6.00           |
| Azure                                         | Central India (Pune)                 | \$2.00                    | \$3.00     | \$4.00            | \$6.00           |
| Azure                                         | UK South (London)                    | \$2.70                    | \$4.00     | \$5.40            | \$8.10           |
| Azure                                         | US Gov Virginia (Fed Ramp High Plus) | -                         | -          | \$5.60            | \$8.40           |
| Azure                                         | Mexico Central                       | \$2.00                    | \$3.00     | \$4.00            | \$6.00           |
| Azure                                         | Korea Central                        | \$2.75                    | \$4.05     | \$5.50            | \$8.25           |
| Azure                                         | Sweden Central                       | \$2.40                    | \$3.60     | \$4.80            | \$7.20           |
| Azure                                         | East US (Virginia)                   | \$2.00                    | \$3.00     | \$4.00            | \$6.00           |
| GCP                                           | US Central 1 (Iowa)                  | \$2.00                    | \$3.00     | \$4.00            | \$6.00           |
| GCP                                           | US East 4 (N. Virginia)              | \$2.00                    | \$3.00     | \$4.00            | \$6.00           |
| GCP                                           | Europe West 4 (Netherlands)          | \$2.60                    | \$3.90     | \$5.20            | \$7.80           |
| GCP                                           | Europe West 2 (London)               | \$2.70                    | \$4.00     | \$5.40            | \$8.10           |
| GCP                                           | Europe West 3 (Frankfurt)            | \$2.60                    | \$3.90     | \$5.20            | \$7.80           |
| GCP                                           | Middle East Central 2 (Dammam)       | \$3.25                    | \$4.90     | \$6.50            | \$9.75           |
| GCP                                           | Australia Southeast 2 (Melbourne)    | \$2.75                    | \$4.05     | \$5.50            | \$8.25           |

While in On Demand, your Platform Credit pricing is as set forth in Table 2(a) (On Demand Platform Credit Pricing). Capacity Platform Credit Pricing is based on applying the Platform Credit Discount in your Order Form to the On Demand Platform Credit Price for the applicable Cloud Provider, Region, and Edition. For clarity, the Platform Credit Discount does not apply to AI Credits. Purchased Capacity may be applied toward any of your Accounts on the Snowflake Service. Snowflake will provide you with monthly statements of usage, in arrears.

| Table 2(b): AI Credit Pricing |                   |                                         |                                     |                                     |                                     |                                       |                                       |                      |
|-------------------------------|-------------------|-----------------------------------------|-------------------------------------|-------------------------------------|-------------------------------------|---------------------------------------|---------------------------------------|----------------------|
| Type                          | On Demand Pricing | Capacity AI Credit Pricing by ACV Range |                                     |                                     |                                     |                                       |                                       |                      |
|                               |                   | Tier 1                                  | Tier 2                              | Tier 3                              | Tier 4                              | Tier 5                                | Tier 6                                | Tier 7               |
|                               |                   | USD<br>\$0 -<br>\$1,199,999             | USD<br>\$1,200,000 -<br>\$2,999,999 | USD<br>\$3,000,000 -<br>\$4,999,999 | USD<br>\$5,000,000 -<br>\$9,999,999 | USD<br>\$10,000,000 -<br>\$19,999,999 | USD<br>\$20,000,000 -<br>\$39,999,999 | USD<br>\$40,000,000+ |
| Global                        | \$2.00            | \$2.00                                  | \$1.96                              | \$1.96                              | \$1.94                              | \$1.92                                | \$1.90                                | \$1.88               |
| Regional                      | \$2.20            | \$2.20                                  | \$2.16                              | \$2.16                              | \$2.13                              | \$2.11                                | \$2.09                                | \$2.07               |

While in On Demand, your Snowflake AI Credit pricing is as set forth in the "On Demand Pricing" column in Table 2(b) (AI Credit Pricing). Capacity AI Credit Pricing is based on the annualized contract value of the applicable Order Form, except as otherwise indicated on such Order Form. The annualized contract values listed underneath each tier in Tables 2(b) and 3(a) ("ACV Ranges") are for illustrative purposes only, and if the designated tier(s) for AI Credit and/or Storage for the ACV Ranges listed in any such tables conflicts with the respective tier(s) indicated on an applicable Order Form, then the indicated tier(s) on the applicable Order Form will control. For clarity and the avoidance of doubt, neither Additional Capacity Orders, nor unused but paid for Capacity from



prior Order Forms made available for use (i.e., rolled over) during the Subscription Term of the applicable Order Form, shall be included for purposes of calculating the ACV Range in Tables 2(b) and 3(a). Additionally, Cortex Inference may not be eligible for Capacity AI Credit Pricing.

**Table 3(a): Standard Storage Pricing**

| Cloud Provider | Region                            | On Demand Storage Pricing (TB/mo) | Capacity Storage Pricing by ACV Range (TB/mo) |                               |                               |                               |                                 |                                 |                   |
|----------------|-----------------------------------|-----------------------------------|-----------------------------------------------|-------------------------------|-------------------------------|-------------------------------|---------------------------------|---------------------------------|-------------------|
|                |                                   |                                   | Tier 1                                        | Tier 2                        | Tier 3                        | Tier 4                        | Tier 5                          | Tier 6                          | Tier 7            |
|                |                                   |                                   | USD \$0 - \$1,199,999                         | USD \$1,200,000 - \$2,999,999 | USD \$3,000,000 - \$4,999,999 | USD \$5,000,000 - \$9,999,999 | USD \$10,000,000 - \$19,999,999 | USD \$20,000,000 - \$39,999,999 | USD \$40,000,000+ |
| AWS            | US East (Northern Virginia)       | \$23.00                           | \$23.00                                       | \$21.47                       | \$19.94                       | \$18.40                       | \$16.86                         | \$15.34                         | \$13.80           |
| AWS            | US West (Oregon)                  | \$23.00                           | \$23.00                                       | \$21.47                       | \$19.94                       | \$18.40                       | \$16.86                         | \$15.34                         | \$13.80           |
| AWS            | EU Dublin                         | \$23.00                           | \$23.00                                       | \$21.47                       | \$19.94                       | \$18.40                       | \$16.86                         | \$15.34                         | \$13.80           |
| AWS            | EU Frankfurt                      | \$24.50                           | \$24.50                                       | \$22.87                       | \$21.24                       | \$19.60                       | \$17.96                         | \$16.34                         | \$14.70           |
| AWS            | AP Sydney                         | \$25.00                           | \$25.00                                       | \$23.33                       | \$21.68                       | \$20.00                       | \$18.33                         | \$16.68                         | \$15.00           |
| AWS            | AP Singapore                      | \$25.00                           | \$25.00                                       | \$23.33                       | \$21.68                       | \$20.00                       | \$18.33                         | \$16.68                         | \$15.00           |
| AWS            | Canada Central                    | \$25.00                           | \$25.00                                       | \$23.33                       | \$21.68                       | \$20.00                       | \$18.33                         | \$16.68                         | \$15.00           |
| AWS            | US East 2 (Ohio)                  | \$23.00                           | \$23.00                                       | \$21.47                       | \$19.94                       | \$18.40                       | \$16.86                         | \$15.34                         | \$13.80           |
| AWS            | AP Northeast 1 (Tokyo)            | \$25.00                           | \$25.00                                       | \$23.33                       | \$21.68                       | \$20.00                       | \$18.33                         | \$16.68                         | \$15.00           |
| AWS            | AP Mumbai                         | \$23.00                           | \$23.00                                       | \$21.47                       | \$19.94                       | \$18.40                       | \$16.86                         | \$15.34                         | \$13.80           |
| AWS            | US East 1 Commercial Gov          | \$23.00                           | \$23.00                                       | \$21.47                       | \$19.94                       | \$18.40                       | \$16.86                         | \$15.34                         | \$13.80           |
| AWS            | Europe (London)                   | \$24.00                           | \$24.00                                       | \$22.40                       | \$20.81                       | \$19.20                       | \$17.59                         | \$16.01                         | \$14.40           |
| AWS            | Asia Pacific (Seoul)              | \$25.00                           | \$25.00                                       | \$23.33                       | \$21.68                       | \$20.00                       | \$18.33                         | \$16.68                         | \$15.00           |
| AWS            | US Gov West 1                     | \$39.00                           | \$39.00                                       | \$36.40                       | \$33.81                       | \$31.20                       | \$28.59                         | \$26.01                         | \$23.40           |
| AWS            | US Gov West 1 (Fedramp High Plus) | \$39.00                           | \$39.00                                       | \$36.40                       | \$33.81                       | \$31.20                       | \$28.59                         | \$26.01                         | \$23.40           |
| AWS            | Europe (Stockholm)                | \$23.00                           | \$23.00                                       | \$21.47                       | \$19.94                       | \$18.40                       | \$16.86                         | \$15.34                         | \$13.80           |
| AWS            | Asia Pacific (Osaka)              | \$25.00                           | \$25.00                                       | \$23.33                       | \$21.68                       | \$20.00                       | \$18.33                         | \$16.68                         | \$15.00           |
| AWS            | South America East 1 (São Paulo)  | \$40.50                           | \$40.50                                       | \$37.80                       | \$35.11                       | \$32.40                       | \$29.69                         | \$27.01                         | \$24.30           |
| AWS            | EU (Paris)                        | \$24.00                           | \$24.00                                       | \$22.40                       | \$20.81                       | \$19.20                       | \$17.59                         | \$16.01                         | \$14.40           |
| AWS            | Asia Pacific (Jakarta)            | \$25.00                           | \$25.00                                       | \$23.33                       | \$21.68                       | \$20.00                       | \$18.33                         | \$16.68                         | \$15.00           |
| AWS            | US Gov East 1 (Fedramp High Plus) | \$39.00                           | \$39.00                                       | \$36.40                       | \$33.81                       | \$31.20                       | \$28.59                         | \$26.01                         | \$23.40           |
| AWS            | EU (Zurich)                       | \$26.95                           | \$26.95                                       | \$25.15                       | \$23.37                       | \$21.56                       | \$19.75                         | \$17.98                         | \$16.17           |
| AWS            | US Gov West 1 (DoD)               | \$39.00                           | \$39.00                                       | \$36.40                       | \$33.81                       | \$31.20                       | \$28.59                         | \$26.01                         | \$23.40           |
| AWS            | US West (Commercial Gov - Oregon) | \$23.00                           | \$23.00                                       | \$21.47                       | \$19.94                       | \$18.40                       | \$16.86                         | \$15.34                         | \$13.80           |
| AWS            | Africa (Cape Town)                | \$27.40                           | \$27.40                                       | \$25.57                       | \$23.76                       | \$21.92                       | \$20.08                         | \$18.28                         | \$16.44           |
| AWS            | Asia Pacific (Malaysia)           | \$22.50                           | \$22.50                                       | \$21.00                       | \$19.51                       | \$18.00                       | \$16.49                         | \$15.01                         | \$13.50           |
| AWS            | Asia Pacific (Thailand)           | \$22.50                           | \$22.50                                       | \$21.00                       | \$19.51                       | \$18.00                       | \$16.49                         | \$15.01                         | \$13.50           |
| AWS            | Asia Pacific (New Zealand)        | \$26.25                           | \$26.25                                       | \$24.50                       | \$22.76                       | \$21.00                       | \$19.24                         | \$17.51                         | \$15.75           |
| Azure          | East US 2 (Virginia)              | \$23.00                           | \$23.00                                       | \$21.47                       | \$19.94                       | \$18.40                       | \$16.86                         | \$15.34                         | \$13.80           |
| Azure          | West US 2 (Washington)            | \$23.00                           | \$23.00                                       | \$21.47                       | \$19.94                       | \$18.40                       | \$16.86                         | \$15.34                         | \$13.80           |
| Azure          | West Europe (Netherlands)         | \$23.00                           | \$23.00                                       | \$21.47                       | \$19.94                       | \$18.40                       | \$16.86                         | \$15.34                         | \$13.80           |
| Azure          | Australia East (New South Wales)  | \$25.00                           | \$25.00                                       | \$23.33                       | \$21.68                       | \$20.00                       | \$18.33                         | \$16.68                         | \$15.00           |
| Azure          | Canada                            | \$25.00                           | \$25.00                                       | \$23.33                       | \$21.68                       | \$20.00                       | \$18.33                         | \$16.68                         | \$15.00           |

**Table 3(a): Standard Storage Pricing**

| Cloud Provider | Region                               | On Demand Storage Pricing (TB/mo) | Capacity Storage Pricing by ACV Range (TB/mo) |                               |                               |                               |                                 |                                 |                   |
|----------------|--------------------------------------|-----------------------------------|-----------------------------------------------|-------------------------------|-------------------------------|-------------------------------|---------------------------------|---------------------------------|-------------------|
|                |                                      |                                   | Tier 1                                        | Tier 2                        | Tier 3                        | Tier 4                        | Tier 5                          | Tier 6                          | Tier 7            |
|                |                                      |                                   | USD \$0 - \$1,199,999                         | USD \$1,200,000 - \$2,999,999 | USD \$3,000,000 - \$4,999,999 | USD \$5,000,000 - \$9,999,999 | USD \$10,000,000 - \$19,999,999 | USD \$20,000,000 - \$39,999,999 | USD \$40,000,000+ |
|                | Central (Toronto)                    |                                   |                                               |                               |                               |                               |                                 |                                 |                   |
| Azure          | Southeast Asia (Singapore)           | \$25.00                           | \$25.00                                       | \$23.33                       | \$21.68                       | \$20.00                       | \$18.33                         | \$16.68                         | \$15.00           |
| Azure          | Switzerland North                    | \$28.80                           | \$28.80                                       | \$26.88                       | \$24.97                       | \$23.04                       | \$21.11                         | \$19.21                         | \$17.28           |
| Azure          | US Gov Virginia                      | \$39.00                           | \$39.00                                       | \$36.40                       | \$33.81                       | \$31.20                       | \$28.59                         | \$26.01                         | \$23.40           |
| Azure          | US Central (Iowa)                    | \$23.00                           | \$23.00                                       | \$21.47                       | \$19.94                       | \$18.40                       | \$16.86                         | \$15.34                         | \$13.80           |
| Azure          | North Europe (Ireland)               | \$23.00                           | \$23.00                                       | \$21.47                       | \$19.94                       | \$18.40                       | \$16.86                         | \$15.34                         | \$13.80           |
| Azure          | Japan East (Tokyo)                   | \$25.00                           | \$25.00                                       | \$23.33                       | \$21.68                       | \$20.00                       | \$18.33                         | \$16.68                         | \$15.00           |
| Azure          | UAE North (Dubai)                    | \$25.40                           | \$25.40                                       | \$23.71                       | \$22.02                       | \$20.32                       | \$18.62                         | \$16.94                         | \$15.24           |
| Azure          | South Central US (Texas)             | \$23.00                           | \$23.00                                       | \$21.47                       | \$19.94                       | \$18.40                       | \$16.86                         | \$15.34                         | \$13.80           |
| Azure          | Central India (Pune)                 | \$23.00                           | \$23.00                                       | \$21.47                       | \$19.94                       | \$18.40                       | \$16.86                         | \$15.34                         | \$13.80           |
| Azure          | UK South (London)                    | \$24.00                           | \$24.00                                       | \$22.40                       | \$20.81                       | \$19.20                       | \$17.59                         | \$16.01                         | \$14.40           |
| Azure          | US Gov Virginia (Fed Ramp High Plus) | \$39.00                           | \$39.00                                       | \$36.40                       | \$33.81                       | \$31.20                       | \$28.59                         | \$26.01                         | \$23.40           |
| Azure          | Mexico Central                       | \$23.00                           | \$23.00                                       | \$21.47                       | \$19.94                       | \$18.40                       | \$16.86                         | \$15.34                         | \$13.80           |
| Azure          | Korea Central                        | \$25.00                           | \$25.00                                       | \$23.33                       | \$21.68                       | \$20.00                       | \$18.33                         | \$16.68                         | \$15.00           |
| Azure          | Sweden Central                       | \$23.00                           | \$23.00                                       | \$21.47                       | \$19.94                       | \$18.40                       | \$16.86                         | \$15.34                         | \$13.80           |
| Azure          | East US (Virginia)                   | \$23.00                           | \$23.00                                       | \$21.47                       | \$19.94                       | \$18.40                       | \$16.86                         | \$15.34                         | \$13.80           |
| GCP            | US Central 1 (Iowa)                  | \$20.00                           | \$20.00                                       | \$20.00                       | \$20.00                       | \$20.00                       | \$20.00                         | \$20.00                         | \$20.00           |
| GCP            | US East 4 (N. Virginia)              | \$23.00                           | \$23.00                                       | \$23.00                       | \$23.00                       | \$23.00                       | \$23.00                         | \$23.00                         | \$23.00           |
| GCP            | Europe West 4 (Netherlands)          | \$20.00                           | \$20.00                                       | \$20.00                       | \$20.00                       | \$20.00                       | \$20.00                         | \$20.00                         | \$20.00           |
| GCP            | Europe West 2 (London)               | \$23.00                           | \$23.00                                       | \$23.00                       | \$23.00                       | \$23.00                       | \$23.00                         | \$23.00                         | \$23.00           |
| GCP            | Europe West 3 (Frankfurt)            | \$23.00                           | \$23.00                                       | \$23.00                       | \$23.00                       | \$23.00                       | \$23.00                         | \$23.00                         | \$23.00           |
| GCP            | Middle East Central 2 (Dammam)       | \$30.00                           | \$30.00                                       | \$30.00                       | \$30.00                       | \$30.00                       | \$30.00                         | \$30.00                         | \$30.00           |
| GCP            | Australia Southeast 2 (Melbourne)    | \$23.00                           | \$23.00                                       | \$23.00                       | \$23.00                       | \$23.00                       | \$23.00                         | \$23.00                         | \$23.00           |

For any Order Form designated as a "Qualifying Order" by its express written terms, as of the Order Form Effective Date of such Qualifying Order, the "Capacity Storage Price" for Accounts procured thereunder shall be the applicable adjusted capacity storage price indicated in the table above, based upon the indicated "Capacity Storage Tier" and the respective Snowflake Service Edition(s), Region(s) and Cloud Provider(s) procured under such Qualifying Order. Absent any express terms to the contrary in the applicable Order Form or Agreement, the Capacity Storage Price for Accounts procured under Order Forms not expressly designated as a "Qualifying Order" shall be based on the "Tier 1" rates in the table above.

For clarity, any references to "storage" (e.g., "Capacity Storage Price," "Capacity Storage Tier(s)," or "Storage Discount(s)") indicated on an Order Form shall be understood in reference to the Standard Storage Pricing set forth in Table 3(a), and not in reference to any other storage type set forth below.

**Table 3(b): Hybrid Tables Storage Pricing**

| Cloud Provider | Region                      | On Demand & Capacity Hybrid Tables Storage Pricing (GB/mo) |
|----------------|-----------------------------|------------------------------------------------------------|
| AWS            | US East (Northern Virginia) | \$0.34                                                     |
| AWS            | US West (Oregon)            | \$0.34                                                     |
| AWS            | EU Dublin                   | \$0.34                                                     |

Table 3(b): Hybrid Tables Storage Pricing

| Cloud Provider | Region                            | On Demand & Capacity Hybrid Tables Storage Pricing (GB/mo) |
|----------------|-----------------------------------|------------------------------------------------------------|
| AWS            | EU Frankfurt                      | \$0.36                                                     |
| AWS            | AP Sydney                         | \$0.37                                                     |
| AWS            | AP Singapore                      | \$0.37                                                     |
| AWS            | Canada Central                    | \$0.37                                                     |
| AWS            | US East 2 (Ohio)                  | \$0.34                                                     |
| AWS            | AP Northeast 1 (Tokyo)            | \$0.37                                                     |
| AWS            | AP Mumbai                         | \$0.34                                                     |
| AWS            | US East 1 Commercial Gov          | \$0.34                                                     |
| AWS            | Europe (London)                   | \$0.35                                                     |
| AWS            | Asia Pacific (Seoul)              | \$0.37                                                     |
| AWS            | US Gov West 1                     | \$0.58                                                     |
| AWS            | US Gov West 1 (Fedramp High Plus) | \$0.58                                                     |
| AWS            | Europe (Stockholm)                | \$0.34                                                     |
| AWS            | Asia Pacific (Osaka)              | \$0.37                                                     |
| AWS            | South America East 1 (São Paulo)  | \$0.60                                                     |
| AWS            | EU (Paris)                        | \$0.35                                                     |
| AWS            | Asia Pacific (Jakarta)            | \$0.37                                                     |
| AWS            | US Gov East 1 (Fedramp High Plus) | \$0.58                                                     |
| AWS            | EU (Zurich)                       | \$0.40                                                     |
| AWS            | US Gov West 1 (DoD)               | \$0.58                                                     |
| AWS            | US West (Commercial Gov - Oregon) | \$0.34                                                     |
| AWS            | Africa (Cape Town)                | \$0.40                                                     |
| AWS            | Asia Pacific (Malaysia)           | \$0.37                                                     |
| AWS            | Asia Pacific (Thailand)           | \$0.37                                                     |
| AWS            | Asia Pacific (New Zealand)        | \$0.43                                                     |
| Azure          | East US 2 (Virginia)              | \$0.34                                                     |
| Azure          | West US 2 (Washington)            | \$0.34                                                     |
| Azure          | West Europe (Netherlands)         | \$0.34                                                     |
| Azure          | Australia East (New South Wales)  | \$0.37                                                     |
| Azure          | Canada Central (Toronto)          | \$0.37                                                     |
| Azure          | Southeast Asia (Singapore)        | \$0.37                                                     |
| Azure          | Switzerland North                 | \$0.43                                                     |
| Azure          | Central US (Iowa)                 | \$0.34                                                     |
| Azure          | North Europe (Ireland)            | \$0.34                                                     |
| Azure          | Japan East (Tokyo)                | \$0.37                                                     |
| Azure          | UAE North (Dubai)                 | \$0.38                                                     |
| Azure          | South Central US (Texas)          | \$0.34                                                     |
| Azure          | Central India (Pune)              | \$0.37                                                     |
| Azure          | UK South (London)                 | \$0.35                                                     |
| Azure          | Mexico Central                    | \$0.34                                                     |
| Azure          | Korea Central                     | \$0.37                                                     |
| Azure          | Sweden Central                    | \$0.34                                                     |
| Azure          | East US (Virginia)                | \$0.34                                                     |

Table 3(c): SPCS Block Storage Pricing

| Cloud Provider | Region                            | Compute Instance Type | Block Storage Volume (TB/mo) | Block Storage IOPS (1,000 IOPS-mo) | Block Storage Throughput (GB/sec-mo) | Block Storage Snapshot (TB/mo) |
|----------------|-----------------------------------|-----------------------|------------------------------|------------------------------------|--------------------------------------|--------------------------------|
| AWS            | US East (Northern Virginia)       | CPU/GPU               | \$81.92                      | \$5.00                             | \$40.96                              | \$51.20                        |
| AWS            | US West (Oregon)                  | CPU/GPU               | \$81.92                      | \$5.00                             | \$40.96                              | \$51.20                        |
| AWS            | EU Dublin                         | CPU/GPU               | \$90.12                      | \$5.50                             | \$45.06                              | \$51.20                        |
| AWS            | EU Frankfurt                      | CPU/GPU               | \$97.49                      | \$6.00                             | \$48.75                              | \$55.30                        |
| AWS            | AP Sydney                         | CPU/GPU               | \$98.31                      | \$6.00                             | \$49.16                              | \$56.30                        |
| AWS            | AP Singapore                      | CPU/GPU               | \$98.31                      | \$6.00                             | \$49.16                              | \$51.20                        |
| AWS            | Canada Central                    | CPU/GPU               | \$90.12                      | \$5.50                             | \$45.06                              | \$56.30                        |
| AWS            | US East 2 (Ohio)                  | CPU/GPU               | \$81.92                      | \$5.00                             | \$40.96                              | \$51.20                        |
| AWS            | AP Northeast 1 (Tokyo)            | CPU/GPU               | \$98.31                      | \$6.00                             | \$49.16                              | \$51.20                        |
| AWS            | AP Mumbai                         | CPU/GPU               | \$81.92                      | \$5.00                             | \$40.96                              | \$51.20                        |
| AWS            | US East 1 Commercial Gov          | CPU/GPU               | \$81.92                      | \$5.00                             | \$40.96                              | \$51.20                        |
| AWS            | Europe (London)                   | CPU/GPU               | \$95.03                      | \$5.80                             | \$47.52                              | \$54.30                        |
| AWS            | Asia Pacific (Seoul)              | CPU/GPU               | \$93.39                      | \$5.70                             | \$46.70                              | \$51.20                        |
| AWS            | US Gov West 1                     | CPU/GPU               | \$98.31                      | \$6.00                             | \$49.16                              | \$67.60                        |
| AWS            | US Gov West 1 (Fedramp High Plus) | CPU/GPU               | \$98.31                      | \$6.00                             | \$49.16                              | \$67.60                        |
| AWS            | Europe (Stockholm)                | CPU/GPU               | \$85.61                      | \$5.20                             | \$42.81                              | \$48.60                        |
| AWS            | Asia Pacific (Osaka)              | CPU/GPU               | \$98.31                      | \$6.00                             | \$49.16                              | \$51.20                        |
| AWS            | South America East 1 (São Paulo)  | CPU/GPU               | \$155.65                     | \$9.50                             | \$77.83                              | \$69.60                        |

Table 3(c): SPCS Block Storage Pricing

| Cloud Provider | Region                               | Compute Instance Type | Block Storage Volume (TB/mo) | Block Storage IOPS (1,000 IOPS-mo) | Block Storage Throughput (GB/sec-mo) | Block Storage Snapshot (TB/mo) |
|----------------|--------------------------------------|-----------------------|------------------------------|------------------------------------|--------------------------------------|--------------------------------|
| AWS            | EU (Paris)                           | CPU/GPU               | \$95.03                      | \$5.80                             | \$47.52                              | \$54.30                        |
| AWS            | Asia Pacific (Jakarta)               | CPU/GPU               | \$98.31                      | \$6.00                             | \$49.16                              | \$51.20                        |
| AWS            | US Gov East 1 (Fedramp High Plus)    | CPU/GPU               | \$98.31                      | \$6.00                             | \$49.16                              | \$67.60                        |
| AWS            | EU (Zurich)                          | CPU/GPU               | \$116.95                     | \$7.00                             | \$58.48                              | \$60.40                        |
| AWS            | US Gov West 1 (DoD)                  | CPU/GPU               | \$98.31                      | \$6.00                             | \$49.16                              | \$67.60                        |
| AWS            | US West (Commercial Gov - Oregon)    | CPU/GPU               | \$81.92                      | \$5.00                             | \$40.96                              | \$51.20                        |
| AWS            | Africa (Cape Town)                   | CPU/GPU               | \$107.21                     | \$6.50                             | \$53.25                              | \$60.93                        |
| AWS            | Asia Pacific (Malaysia)              | CPU/GPU               | \$88.47                      | \$5.40                             | \$44.24                              | \$46.08                        |
| AWS            | Asia Pacific (Thailand)              | CPU/GPU               | \$88.47                      | \$5.40                             | \$44.24                              | \$46.08                        |
| AWS            | Asia Pacific (New Zealand)           | CPU/GPU               | \$103.22                     | \$6.30                             | \$51.61                              | \$59.08                        |
| Azure          | East US 2 (Virginia)                 | CPU/GPU               | \$82.23                      | \$5.11                             | \$41.12                              | \$51.20                        |
| Azure          | West US 2 (Washington)               | CPU/GPU               | \$82.20                      | \$5.11                             | \$41.12                              | \$51.20                        |
| Azure          | West Europe (Netherlands)            | CPU/GPU               | \$97.18                      | \$5.84                             | \$48.59                              | \$51.20                        |
| Azure          | Australia East (New South Wales)     | CPU/GPU               | \$82.23                      | \$5.11                             | \$41.12                              | \$56.30                        |
| Azure          | Canada Central (Toronto)             | CPU/GPU               | \$90.40                      | \$5.84                             | \$44.86                              | \$56.30                        |
| Azure          | Southeast Asia (Singapore)           | CPU/GPU               | \$98.68                      | \$5.84                             | \$49.34                              | \$51.20                        |
| Azure          | Switzerland North                    | CPU/GPU               | \$117.37                     | \$7.30                             | \$58.31                              | \$56.30                        |
| Azure          | US Gov Virginia                      | CPU/GPU               | \$98.68                      | \$5.84                             | \$49.34                              | \$107.00                       |
| Azure          | Central US (Iowa)                    | CPU/GPU               | \$92.70                      | \$5.84                             | \$46.35                              | \$51.20                        |
| Azure          | North Europe (Ireland)               | CPU/GPU               | \$82.23                      | \$5.11                             | \$41.12                              | \$51.20                        |
| Azure          | Japan East (Tokyo)                   | CPU/GPU               | \$98.68                      | \$5.84                             | \$49.34                              | \$51.20                        |
| Azure          | UAE North (Dubai)                    | CPU/GPU               | \$99.42                      | \$5.84                             | \$49.34                              | \$61.40                        |
| Azure          | South Central US (Texas)             | CPU/GPU               | \$82.23                      | \$5.11                             | \$41.12                              | \$51.20                        |
| Azure          | Central India (Pune)                 | CPU/GPU               | \$82.23                      | \$5.11                             | \$41.12                              | \$51.20                        |
| Azure          | UK South (London)                    | CPU/GPU               | \$94.94                      | \$5.84                             | \$47.10                              | \$54.30                        |
| Azure          | US Gov Virginia (Fed Ramp High Plus) | CPU/GPU               | \$98.68                      | \$5.84                             | \$49.34                              | \$107.00                       |
| Azure          | Mexico Central                       | CPU/GPU               | \$90.11                      | \$7.30                             | \$45.06                              | \$56.32                        |
| Azure          | Korea Central                        | CPU/GPU               | \$93.39                      | \$5.70                             | \$47.10                              | \$51.20                        |
| Azure          | Sweden Central                       | CPU/GPU               | \$82.94                      | \$5.20                             | \$41.98                              | \$51.20                        |
| Azure          | East US (Virginia)                   | CPU/GPU               | \$82.94                      | \$5.20                             | \$41.98                              | \$51.20                        |
| GCP            | US Central 1 (Iowa)                  | CPU                   | \$81.92                      | \$5.00                             | \$40.96                              | \$51.20                        |
| GCP            | US Central 1 (Iowa)                  | GPU                   | \$81.92                      | -                                  | \$122.88                             | \$51.20                        |
| GCP            | US East 4 (N. Virginia)              | CPU                   | \$81.92                      | \$5.00                             | \$40.96                              | \$51.20                        |
| GCP            | US East 4 (N. Virginia)              | GPU                   | \$81.92                      | -                                  | \$122.88                             | \$51.20                        |
| GCP            | Europe West 4 (Netherlands)          | CPU                   | \$86.02                      | \$5.00                             | \$43.01                              | \$54.27                        |
| GCP            | Europe West 4 (Netherlands)          | GPU                   | \$86.02                      | -                                  | \$129.02                             | \$54.27                        |
| GCP            | Europe West 2 (London)               | CPU                   | \$93.18                      | \$6.00                             | \$47.10                              | \$58.37                        |
| GCP            | Europe West 2 (London)               | GPU                   | \$93.18                      | -                                  | \$140.29                             | \$58.37                        |
| GCP            | Europe West 3 (Frankfurt)            | CPU                   | \$96.26                      | \$6.00                             | \$48.13                              | \$60.42                        |
| GCP            | Europe West 3 (Frankfurt)            | GPU                   | \$96.26                      | -                                  | \$145.41                             | \$60.42                        |
| GCP            | Middle East Central 2 (Dammam)       | CPU                   | \$131.07                     | \$8.00                             | \$65.54                              | \$81.92                        |
| GCP            | Middle East Central 2 (Dammam)       | GPU                   | \$131.07                     | -                                  | \$196.61                             | \$81.92                        |
| GCP            | Australia Southeast 2 (Melbourne)    | CPU                   | \$106.50                     | \$7.00                             | \$53.23                              | \$66.56                        |
| GCP            | Australia Southeast 2 (Melbourne)    | GPU                   | \$106.50                     | -                                  | \$159.74                             | \$66.56                        |

Table 3(d): Egress Cost Optimizer ("ECO")

| Cloud Provider | ECO Cache (TB/mo) |
|----------------|-------------------|
| Cloudflare     | \$16.90           |

Table 3(e): Archive Storage and Data Retrieval Pricing

| Cloud Provider | Region                      | Cool Tier       |                                   | Cold Tier       |                                   |
|----------------|-----------------------------|-----------------|-----------------------------------|-----------------|-----------------------------------|
|                |                             | Storage (TB/mo) | Retrieval (per TB data processed) | Storage (TB/mo) | Retrieval (per TB data processed) |
| AWS            | US East (Northern Virginia) | \$4.00          | \$30.00                           | \$1.00          | \$2.50                            |
| AWS            | US West (Oregon)            | \$4.00          | \$30.00                           | \$1.00          | \$2.50                            |
| AWS            | EU Dublin                   | \$4.00          | \$30.00                           | \$1.00          | \$3.00                            |
| AWS            | EU Frankfurt                | \$5.00          | \$30.00                           | \$1.00          | \$5.00                            |
| AWS            | AP Sydney                   | \$5.00          | \$30.00                           | \$1.00          | \$5.00                            |

Table 3(e): Archive Storage and Data Retrieval Pricing

| Cloud Provider | Region                               | Cool Tier       |                                   | Cold Tier       |                                   |
|----------------|--------------------------------------|-----------------|-----------------------------------|-----------------|-----------------------------------|
|                |                                      | Storage (TB/mo) | Retrieval (per TB data processed) | Storage (TB/mo) | Retrieval (per TB data processed) |
| AWS            | AP Singapore                         | \$5.00          | \$30.00                           | \$1.00          | \$5.00                            |
| AWS            | Canada Central                       | \$5.00          | \$30.00                           | \$1.00          | \$5.00                            |
| AWS            | US East 2 (Ohio)                     | \$4.00          | \$30.00                           | \$1.00          | \$2.50                            |
| AWS            | AP Northeast 1 (Tokyo)               | \$5.00          | \$30.00                           | \$1.00          | \$5.00                            |
| AWS            | AP Mumbai                            | \$5.00          | \$30.00                           | \$1.00          | \$5.00                            |
| AWS            | US East 1 Commercial Gov             | \$4.00          | \$30.00                           | \$1.00          | \$2.50                            |
| AWS            | Europe (London)                      | \$5.00          | \$30.00                           | \$1.00          | \$5.00                            |
| AWS            | Asia Pacific (Seoul)                 | \$5.00          | \$30.00                           | \$1.00          | \$5.00                            |
| AWS            | US Gov West 1                        | \$6.40          | \$30.00                           | \$1.20          | \$3.40                            |
| AWS            | US Gov West 1 (Fedramp High Plus)    | \$6.40          | \$30.00                           | \$1.20          | \$3.40                            |
| AWS            | Europe (Stockholm)                   | \$4.00          | \$30.00                           | \$1.00          | \$3.00                            |
| AWS            | Asia Pacific (Osaka)                 | \$5.00          | \$30.00                           | \$1.00          | \$5.00                            |
| AWS            | South America East 1 (São Paulo)     | \$8.30          | \$30.00                           | \$1.40          | \$8.00                            |
| AWS            | EU (Paris)                           | \$5.00          | \$30.00                           | \$1.00          | \$5.00                            |
| AWS            | Asia Pacific (Jakarta)               | \$5.00          | \$30.00                           | \$1.00          | \$5.00                            |
| AWS            | US Gov East 1 (Fedramp High Plus)    | \$6.40          | \$30.00                           | \$1.20          | \$3.40                            |
| AWS            | EU (Zurich)                          | \$5.50          | \$30.00                           | \$1.00          | \$5.00                            |
| AWS            | US Gov West 1 (DoD)                  | \$6.40          | \$30.00                           | \$1.20          | \$3.40                            |
| AWS            | US West (Commercial Gov - Oregon)    | \$4.00          | \$30.00                           | \$1.00          | \$2.50                            |
| AWS            | Africa (Cape Town)                   | \$5.00          | \$30.00                           | \$1.00          | \$5.00                            |
| AWS            | Asia Pacific (Malaysia)              | \$4.50          | \$30.00                           | \$1.80          | \$4.50                            |
| AWS            | Asia Pacific (Thailand)              | \$4.50          | \$30.00                           | \$1.80          | \$4.50                            |
| AWS            | Asia Pacific (New Zealand)           | \$5.25          | \$30.00                           | \$2.10          | \$5.25                            |
| Azure          | East US 2 (Virginia)                 | \$4.00          | \$30.00                           | -               | -                                 |
| Azure          | West US 2 (Washington)               | \$4.00          | \$30.00                           | -               | -                                 |
| Azure          | West Europe (Netherlands)            | \$5.00          | \$30.00                           | -               | -                                 |
| Azure          | Australia East (New South Wales)     | \$5.00          | \$30.00                           | -               | -                                 |
| Azure          | Canada Central (Toronto)             | \$5.00          | \$30.00                           | -               | -                                 |
| Azure          | Southeast Asia (Singapore)           | \$5.00          | \$30.00                           | -               | -                                 |
| Azure          | Switzerland North                    | \$5.71          | \$42.90                           | -               | -                                 |
| Azure          | US Gov Virginia                      | \$6.40          | \$30.00                           | -               | -                                 |
| Azure          | US Central (Iowa)                    | \$4.92          | \$36.90                           | -               | -                                 |
| Azure          | North Europe (Ireland)               | \$4.00          | \$30.00                           | -               | -                                 |
| Azure          | Japan East (Tokyo)                   | \$5.00          | \$30.00                           | -               | -                                 |
| Azure          | UAE North (Dubai)                    | \$5.00          | \$30.00                           | -               | -                                 |
| Azure          | South Central US (Texas)             | \$4.80          | \$36.00                           | -               | -                                 |
| Azure          | Central India (Pune)                 | \$5.00          | \$30.00                           | -               | -                                 |
| Azure          | UK South (London)                    | \$5.00          | \$30.00                           | -               | -                                 |
| Azure          | US Gov Virginia (Fed Ramp High Plus) | \$6.40          | \$30.00                           | -               | -                                 |
| Azure          | Mexico Central                       | \$4.95          | \$33.00                           | -               | -                                 |
| Azure          | Korea Central                        | \$5.00          | \$30.00                           | -               | -                                 |
| Azure          | Sweden Central                       | \$4.00          | \$30.00                           | -               | -                                 |
| Azure          | East US (Virginia)                   | \$4.00          | \$30.00                           | -               | -                                 |
| GCP            | US Central 1 (Iowa)                  | \$4.00          | \$20.00                           | \$1.20          | \$50.00                           |
| GCP            | US East 4 (N. Virginia)              | \$6.00          | \$20.00                           | \$2.50          | \$50.00                           |
| GCP            | Europe West 2 (London)               | \$7.00          | \$20.00                           | \$2.50          | \$50.00                           |
| GCP            | Europe West 3 (Frankfurt)            | \$6.00          | \$20.00                           | \$2.50          | \$50.00                           |
| GCP            | Europe West 4 (Netherlands)          | \$4.00          | \$20.00                           | \$1.20          | \$50.00                           |
| GCP            | Middle East Central 2 (Dammam)       | \$6.00          | \$20.00                           | \$2.70          | \$50.00                           |
| GCP            | Australia Southeast 2 (Melbourne)    | \$6.00          | \$20.00                           | \$2.50          | \$50.00                           |

Table 3(f): Snowflake Postgres Storage<sup>7</sup>

| Cloud Provider | Region                      | Postgres Storage (TB/mo) | Postgres Storage - High Availability (TB/mo) |
|----------------|-----------------------------|--------------------------|----------------------------------------------|
| AWS            | US East (Northern Virginia) | \$117.76                 | \$235.52                                     |

<sup>7</sup> As further described in the Documentation, some regions listed are available as Preview, subject to the Preview Terms at <https://www.snowflake.com/en/legal/>.

Table 3(f): Snowflake Postgres Storage<sup>7</sup>

| Cloud Provider | Region                               | Postgres Storage (TB/mo) | Postgres Storage - High Availability (TB/mo) |
|----------------|--------------------------------------|--------------------------|----------------------------------------------|
| AWS            | US West (Oregon)                     | \$117.76                 | \$235.52                                     |
| AWS            | EU Dublin                            | \$129.55                 | \$259.10                                     |
| AWS            | EU Frankfurt                         | \$140.15                 | \$280.30                                     |
| AWS            | AP Sydney                            | \$141.32                 | \$282.64                                     |
| AWS            | AP Singapore                         | \$141.32                 | \$282.64                                     |
| AWS            | Canada Central                       | \$129.55                 | \$259.10                                     |
| AWS            | US East 2 (Ohio)                     | \$117.76                 | \$235.52                                     |
| AWS            | AP Northeast 1 (Tokyo)               | \$141.32                 | \$282.64                                     |
| AWS            | AP Mumbai                            | \$117.76                 | \$235.52                                     |
| AWS            | US East 1 Commercial Gov             | \$117.76                 | \$235.52                                     |
| AWS            | Europe (London)                      | \$136.60                 | \$273.20                                     |
| AWS            | Asia Pacific (Seoul)                 | \$134.25                 | \$268.50                                     |
| AWS            | US Gov West 1                        | \$141.32                 | \$282.64                                     |
| AWS            | US Gov West 1 (Fedramp High Plus)    | \$141.32                 | \$282.64                                     |
| AWS            | Europe (Stockholm)                   | \$123.06                 | \$246.12                                     |
| AWS            | Asia Pacific (Osaka)                 | \$141.32                 | \$282.64                                     |
| AWS            | South America East 1 (São Paulo)     | \$223.74                 | \$447.48                                     |
| AWS            | EU (Paris)                           | \$136.60                 | \$273.20                                     |
| AWS            | Asia Pacific (Jakarta)               | \$141.32                 | \$282.64                                     |
| AWS            | US Gov East 1 (Fedramp High Plus)    | \$141.32                 | \$282.64                                     |
| AWS            | EU (Zurich)                          | \$168.11                 | \$336.22                                     |
| AWS            | US Gov West 1 (DoD)                  | \$141.32                 | \$282.64                                     |
| AWS            | US West (Commercial Gov -Oregon)     | \$117.76                 | \$235.52                                     |
| AWS            | Africa (Cape Town)                   | \$154.11                 | \$308.22                                     |
| AWS            | Asia Pacific (Malaysia)              | \$127.18                 | \$254.36                                     |
| AWS            | Asia Pacific (Thailand)              | \$127.18                 | \$254.36                                     |
| AWS            | Asia Pacific (New Zealand)           | \$148.38                 | \$296.76                                     |
| Azure          | East US 2 (Virginia)                 | \$118.21                 | \$236.42                                     |
| Azure          | West US 2 (Washington)               | \$118.16                 | \$236.32                                     |
| Azure          | West Europe (Netherlands)            | \$139.70                 | \$279.40                                     |
| Azure          | Australia East (New South Wales)     | \$118.21                 | \$236.42                                     |
| Azure          | Canada Central (Toronto)             | \$129.95                 | \$259.90                                     |
| Azure          | Southeast Asia (Singapore)           | \$141.85                 | \$283.70                                     |
| Azure          | Switzerland North                    | \$168.71                 | \$337.42                                     |
| Azure          | US Gov Virginia                      | \$141.85                 | \$283.70                                     |
| Azure          | Central US (Iowa)                    | \$133.26                 | \$266.52                                     |
| Azure          | North Europe (Ireland)               | \$118.21                 | \$236.42                                     |
| Azure          | Japan East (Tokyo)                   | \$141.85                 | \$283.70                                     |
| Azure          | UAE North (Dubai)                    | \$142.91                 | \$285.82                                     |
| Azure          | South Central US (Texas)             | \$118.21                 | \$236.42                                     |
| Azure          | Central India (Pune)                 | \$118.21                 | \$236.42                                     |
| Azure          | UK South (London)                    | \$136.47                 | \$272.94                                     |
| Azure          | US Gov Virginia (Fed Ramp High Plus) | \$141.85                 | \$283.70                                     |
| Azure          | Mexico Central                       | \$129.54                 | \$259.08                                     |
| Azure          | Sweden Central                       | \$118.78                 | \$237.56                                     |
| Azure          | Korea Central                        | \$134.25                 | \$268.50                                     |
| Azure          | East US (Virginia)                   | \$119.23                 | \$238.46                                     |

Table 3(g): Cloud Storage Requests<sup>5</sup>

| Cloud Provider | Region                            | Class 1 Requests (per 1 million requests) | Class 2 Requests (per 1 million requests) |
|----------------|-----------------------------------|-------------------------------------------|-------------------------------------------|
| AWS            | US East (Northern Virginia)       | \$5.00                                    | \$0.40                                    |
| AWS            | US West (Oregon)                  | \$5.00                                    | \$0.40                                    |
| AWS            | EU Dublin                         | \$5.00                                    | \$0.40                                    |
| AWS            | EU Frankfurt                      | \$5.40                                    | \$0.43                                    |
| AWS            | AP Sydney                         | \$5.50                                    | \$0.44                                    |
| AWS            | AP Singapore                      | \$5.00                                    | \$0.40                                    |
| AWS            | Canada Central                    | \$5.50                                    | \$0.44                                    |
| AWS            | US East 2 (Ohio)                  | \$5.00                                    | \$0.40                                    |
| AWS            | AP Northeast 1 (Tokyo)            | \$4.70                                    | \$0.37                                    |
| AWS            | AP Mumbai                         | \$5.00                                    | \$0.40                                    |
| AWS            | US East 1 Commercial Gov          | \$5.00                                    | \$0.40                                    |
| AWS            | Europe (London)                   | \$5.30                                    | \$0.42                                    |
| AWS            | Asia Pacific (Seoul)              | \$4.50                                    | \$0.35                                    |
| AWS            | US Gov West 1                     | \$5.00                                    | \$0.40                                    |
| AWS            | US Gov West 1 (Fedramp High Plus) | \$5.00                                    | \$0.40                                    |
| AWS            | Europe (Stockholm)                | \$5.00                                    | \$0.40                                    |
| AWS            | Asia Pacific (Osaka)              | \$4.70                                    | \$0.37                                    |

Table 3(g): Cloud Storage Requests<sup>5</sup>

| Cloud Provider | Region                               | Class 1 Requests (per 1 million requests) | Class 2 Requests (per 1 million requests) |
|----------------|--------------------------------------|-------------------------------------------|-------------------------------------------|
| AWS            | South America East 1 (São Paulo)     | \$7.00                                    | \$0.56                                    |
| AWS            | EU (Paris)                           | \$5.30                                    | \$0.42                                    |
| AWS            | Asia Pacific (Jakarta)               | \$5.00                                    | \$0.40                                    |
| AWS            | US Gov East 1 (Fedramp High Plus)    | \$5.00                                    | \$0.40                                    |
| AWS            | EU (Zurich)                          | \$5.40                                    | \$0.43                                    |
| AWS            | US Gov West 1 (DoD)                  | \$5.00                                    | \$0.40                                    |
| AWS            | US West (Commercial Gov - Oregon)    | \$5.00                                    | \$0.40                                    |
| AWS            | Africa (Cape Town)                   | \$6.00                                    | \$0.40                                    |
| AWS            | Asia Pacific (Malaysia)              | \$4.50                                    | \$0.36                                    |
| AWS            | Asia Pacific (Thailand)              | \$4.50                                    | \$0.36                                    |
| AWS            | Asia Pacific (New Zealand)           | \$5.78                                    | \$0.46                                    |
| Azure          | East US 2 (Virginia)                 | \$8.13                                    | \$0.52                                    |
| Azure          | West US 2 (Washington)               | \$8.13                                    | \$0.52                                    |
| Azure          | West Europe (Netherlands)            | \$8.78                                    | \$0.56                                    |
| Azure          | Australia East (New South Wales)     | \$8.94                                    | \$0.57                                    |
| Azure          | Canada Central (Toronto)             | \$8.94                                    | \$0.57                                    |
| Azure          | Southeast Asia (Singapore)           | \$8.13                                    | \$0.52                                    |
| Azure          | Switzerland North                    | \$8.78                                    | \$0.56                                    |
| Azure          | US Gov Virginia                      | \$10.20                                   | \$0.52                                    |
| Azure          | Central US (Iowa)                    | \$8.13                                    | \$0.52                                    |
| Azure          | North Europe (Ireland)               | \$8.13                                    | \$0.52                                    |
| Azure          | Japan East (Tokyo)                   | \$8.13                                    | \$0.52                                    |
| Azure          | UAE North (Dubai)                    | \$8.12                                    | \$0.64                                    |
| Azure          | South Central US (Texas)             | \$8.13                                    | \$0.52                                    |
| Azure          | Central India (Pune)                 | \$8.94                                    | \$0.57                                    |
| Azure          | UK South (London)                    | \$9.59                                    | \$0.61                                    |
| Azure          | US Gov Virginia (Fed Ramp High Plus) | \$10.20                                   | \$0.52                                    |
| Azure          | Mexico Central                       | \$8.94                                    | \$0.58                                    |
| Azure          | Korea Central                        | \$8.13                                    | \$0.52                                    |
| Azure          | Sweden Central                       | \$8.12                                    | \$0.52                                    |
| Azure          | East US (Virginia)                   | \$8.13                                    | \$0.52                                    |
| GCP            | US Central 1 (Iowa)                  | \$5.00                                    | \$0.40                                    |
| GCP            | US East 4 (N. Virginia)              | \$5.00                                    | \$0.40                                    |
| GCP            | Europe West 2 (London)               | \$5.00                                    | \$0.40                                    |
| GCP            | Europe West 3 (Frankfurt)            | \$5.00                                    | \$0.40                                    |
| GCP            | Europe West 4 (Netherlands)          | \$5.00                                    | \$0.40                                    |
| GCP            | Middle East Central 2 (Dammam)       | \$5.00                                    | \$0.40                                    |
| GCP            | Australia Southeast 2 (Melbourne)    | \$5.00                                    | \$0.40                                    |

Table 4(a): AWS Data Transfer Pricing

| Cloud Provider | Data Transfer Source Region  | Data Transfer To Same Cloud Provider, Same Region (per TB) | SPCS Data Transfer To Same Cloud Provider, Same Region (per TB) | Data Transfer To Same Cloud Provider, Different Region (per TB) | Data Transfer To Different Cloud Provider or Internet (per TB) |
|----------------|------------------------------|------------------------------------------------------------|-----------------------------------------------------------------|-----------------------------------------------------------------|----------------------------------------------------------------|
| AWS            | US East (Northern Virginia)  | \$0.00                                                     | \$3.07                                                          | \$20.00                                                         | \$90.00                                                        |
| AWS            | US West (Oregon)             | \$0.00                                                     | \$3.07                                                          | \$20.00                                                         | \$90.00                                                        |
| AWS            | EU Dublin                    | \$0.00                                                     | \$3.07                                                          | \$20.00                                                         | \$90.00                                                        |
| AWS            | EU Frankfurt                 | \$0.00                                                     | \$3.07                                                          | \$20.00                                                         | \$90.00                                                        |
| AWS            | AP Sydney                    | \$0.00                                                     | \$3.07                                                          | \$140.00                                                        | \$140.00                                                       |
| AWS            | AP Singapore                 | \$0.00                                                     | \$3.07                                                          | \$90.00                                                         | \$120.00                                                       |
| AWS            | Canada Central               | \$0.00                                                     | \$3.07                                                          | \$20.00                                                         | \$90.00                                                        |
| AWS            | US East 2 (Ohio)             | \$0.00                                                     | \$3.07                                                          | \$20.00                                                         | \$90.00                                                        |
| AWS            | AP Northeast 1 (Tokyo)       | \$0.00                                                     | \$3.07                                                          | \$90.00                                                         | \$114.00                                                       |
| AWS            | AP Mumbai                    | \$0.00                                                     | \$3.07                                                          | \$60.00                                                         | \$90.00                                                        |
| AWS            | US East 1 Commercial Gov     | \$0.00                                                     | \$3.07                                                          | \$20.00                                                         | \$90.00                                                        |
| AWS            | Europe (London)              | \$0.00                                                     | \$3.07                                                          | \$20.00                                                         | \$90.00                                                        |
| AWS            | Asia Pacific (Seoul)         | \$0.00                                                     | \$3.07                                                          | \$80.00                                                         | \$126.00                                                       |
| AWS            | US Gov West 1                | \$0.00                                                     | \$7.17                                                          | \$30.00                                                         | \$155.00                                                       |
| AWS            | US Gov West 1 (Fedramp High) | \$0.00                                                     | \$7.17                                                          | \$30.00                                                         | \$155.00                                                       |

Table 4(a): AWS Data Transfer Pricing

| Cloud Provider | Data Transfer Source Region       | Data Transfer To Same Cloud Provider, Same Region (per TB) | SPCS Data Transfer To Same Cloud Provider, Same Region (per TB) | Data Transfer To Same Cloud Provider, Different Region (per TB) | Data Transfer To Different Cloud Provider or Internet (per TB) |
|----------------|-----------------------------------|------------------------------------------------------------|-----------------------------------------------------------------|-----------------------------------------------------------------|----------------------------------------------------------------|
|                | Plus)                             |                                                            |                                                                 |                                                                 |                                                                |
| AWS            | Europe (Stockholm)                | \$0.00                                                     | \$3.07                                                          | \$20.00                                                         | \$90.00                                                        |
| AWS            | Asia Pacific (Osaka)              | \$0.00                                                     | \$3.07                                                          | \$90.00                                                         | \$114.00                                                       |
| AWS            | South America East 1 (São Paulo)  | \$0.00                                                     | \$3.07                                                          | \$138.00                                                        | \$150.00                                                       |
| AWS            | EU (Paris)                        | \$0.00                                                     | \$3.07                                                          | \$20.00                                                         | \$90.00                                                        |
| AWS            | Asia Pacific (Jakarta)            | \$0.00                                                     | \$3.07                                                          | \$100.00                                                        | \$132.00                                                       |
| AWS            | US Gov East 1 (Fedramp High Plus) | \$0.00                                                     | \$7.17                                                          | \$30.00                                                         | \$155.00                                                       |
| AWS            | EU (Zurich)                       | \$0.00                                                     | \$3.07                                                          | \$20.00                                                         | \$90.00                                                        |
| AWS            | US Gov West 1 (DoD)               | \$0.00                                                     | \$7.17                                                          | \$30.00                                                         | \$155.00                                                       |
| AWS            | US West (Commercial Gov - Oregon) | \$0.00                                                     | \$3.07                                                          | \$20.00                                                         | \$90.00                                                        |
| AWS            | Africa (Cape Town)                | \$0.00                                                     | \$3.07                                                          | \$147.00                                                        | \$154.00                                                       |
| AWS            | Asia Pacific (Malaysia)           | \$0.00                                                     | \$3.07                                                          | \$80.00                                                         | \$108.00                                                       |
| AWS            | Asia Pacific (Thailand)           | \$0.00                                                     | \$3.07                                                          | \$80.00                                                         | \$108.00                                                       |
| AWS            | Asia Pacific (New Zealand)        | \$0.00                                                     | \$3.07                                                          | \$98.00                                                         | \$114.00                                                       |

Table 4(b): Azure Data Transfer Pricing

| Cloud Provider | Data Transfer Source Region          | Destination Region (per TB) |                                 |                |                     |                                      |
|----------------|--------------------------------------|-----------------------------|---------------------------------|----------------|---------------------|--------------------------------------|
|                |                                      | Same Cloud Provider         |                                 |                |                     | Different Cloud Provider or Internet |
|                |                                      | Same Region                 | SPCS Data Transfer, Same Region | Same Continent | Different Continent |                                      |
| Azure          | East US 2 (Virginia)                 | \$0.00                      | \$0.00                          | \$20.00        | \$50.00             | \$87.50                              |
| Azure          | West US 2 (Washington)               | \$0.00                      | \$0.00                          | \$20.00        | \$50.00             | \$87.50                              |
| Azure          | West Europe (Netherlands)            | \$0.00                      | \$0.00                          | \$20.00        | \$50.00             | \$87.50                              |
| Azure          | Australia East (New South Wales)     | \$0.00                      | \$0.00                          | \$80.00        | \$80.00             | \$120.00                             |
| Azure          | Canada Central (Toronto)             | \$0.00                      | \$0.00                          | \$20.00        | \$50.00             | \$87.50                              |
| Azure          | Southeast Asia (Singapore)           | \$0.00                      | \$0.00                          | \$80.00        | \$80.00             | \$120.00                             |
| Azure          | Switzerland North                    | \$0.00                      | \$0.00                          | \$20.00        | \$50.00             | \$87.50                              |
| Azure          | US Gov Virginia                      | \$0.00                      | \$0.00                          | \$20.00        | \$50.00             | \$87.50                              |
| Azure          | US Central (Iowa)                    | \$0.00                      | \$0.00                          | \$20.00        | \$50.00             | \$87.50                              |
| Azure          | North Europe (Ireland)               | \$0.00                      | \$0.00                          | \$20.00        | \$50.00             | \$87.50                              |
| Azure          | Japan East (Tokyo)                   | \$0.00                      | \$0.00                          | \$80.00        | \$80.00             | \$120.00                             |
| Azure          | UAE North (Dubai)                    | \$0.00                      | \$0.00                          | \$80.00        | \$80.00             | \$120.00                             |
| Azure          | South Central US (Texas)             | \$0.00                      | \$0.00                          | \$20.00        | \$50.00             | \$87.50                              |
| Azure          | Central India (Pune)                 | \$0.00                      | \$0.00                          | \$40.00        | \$50.00             | \$87.50                              |
| Azure          | UK South (London)                    | \$0.00                      | \$0.00                          | \$20.00        | \$50.00             | \$87.50                              |
| Azure          | US Gov Virginia (Fed Ramp High Plus) | \$0.00                      | \$0.00                          | \$20.00        | \$50.00             | \$87.50                              |
| Azure          | Mexico Central                       | \$0.00                      | \$0.00                          | \$20.00        | \$50.00             | \$87.00                              |
| Azure          | Korea Central                        | \$0.00                      | \$0.00                          | \$80.00        | \$80.00             | \$120.00                             |
| Azure          | Sweden Central                       | \$0.00                      | \$0.00                          | \$20.00        | \$50.00             | \$87.00                              |
| Azure          | East US (Virginia)                   | \$0.00                      | \$0.00                          | \$20.00        | \$50.00             | \$87.00                              |

Table 4(c): GCP Data Transfer Pricing

| Cloud Provider | Data Transfer Source Region | To Same Cloud Provider (TB) |                                 |               |        |      |           |             |         |        |               |
|----------------|-----------------------------|-----------------------------|---------------------------------|---------------|--------|------|-----------|-------------|---------|--------|---------------|
|                |                             | Same Region                 | SPCS Data Transfer, Same Region | North America | Europe | Asia | Indonesia | Middle East | Oceania | Africa | South America |
| GCP            | US Central 1 (Iowa)         | \$0                         | \$6.22                          | \$20          | \$50   | \$80 | \$100     | \$110       | \$100   | \$110  | \$140         |
| GCP            | US East 4 (N.               | \$0                         | \$6.22                          | \$20          | \$50   | \$80 | \$100     | \$110       | \$100   | \$110  | \$140         |

Table 4(c): GCP Data Transfer Pricing

| Cloud Provider | Data Transfer Source Region       | To Same Cloud Provider (TB) |                                 |               |        |       |           |             |         |        |               |
|----------------|-----------------------------------|-----------------------------|---------------------------------|---------------|--------|-------|-----------|-------------|---------|--------|---------------|
|                |                                   | Same Region                 | SPCS Data Transfer, Same Region | North America | Europe | Asia  | Indonesia | Middle East | Oceania | Africa | South America |
|                | Virginia)                         |                             |                                 |               |        |       |           |             |         |        |               |
| GCP            | Europe West 4 (Netherlands)       | \$0                         | \$6.22                          | \$50          | \$20   | \$80  | \$100     | \$110       | \$100   | \$110  | \$140         |
| GCP            | Europe West 2 (London)            | \$0                         | \$6.22                          | \$50          | \$20   | \$80  | \$100     | \$110       | \$100   | \$110  | \$140         |
| GCP            | Europe West 3 (Frankfurt)         | \$0                         | \$6.22                          | \$50          | \$20   | \$80  | \$100     | \$110       | \$100   | \$110  | \$140         |
| GCP            | Middle East Central 2 (Dammam)    | \$0                         | \$6.22                          | \$110         | \$110  | \$110 | \$110     | \$80        | \$110   | \$110  | \$140         |
| GCP            | Australia Southeast 2 (Melbourne) | \$0                         | \$6.22                          | \$100         | \$100  | \$100 | \$80      | \$110       | \$80    | \$140  | \$140         |

Table 4(c): GCP Data Transfer Pricing cont'd

| Cloud Provider | Data Transfer Source Region       | To Different Cloud Provider or Internet (TB) |        |                   |                                                          |                                     |                     |
|----------------|-----------------------------------|----------------------------------------------|--------|-------------------|----------------------------------------------------------|-------------------------------------|---------------------|
|                |                                   | North America                                | Europe | Asia <sup>8</sup> | Australia, Indonesia, Korea, South America, Saudi Arabia | Middle East <sup>9</sup> and Africa | China <sup>10</sup> |
| GCP            | US Central 1 (Iowa)               | \$120                                        | \$120  | \$120             | \$190                                                    | \$150                               | \$230               |
| GCP            | US East 4 (N. Virginia)           | \$120                                        | \$120  | \$120             | \$190                                                    | \$150                               | \$230               |
| GCP            | Europe West 4 (Netherlands)       | \$120                                        | \$120  | \$120             | \$190                                                    | \$150                               | \$230               |
| GCP            | Europe West 2 (London)            | \$120                                        | \$120  | \$120             | \$190                                                    | \$150                               | \$230               |
| GCP            | Europe West 3 (Frankfurt)         | \$120                                        | \$120  | \$120             | \$190                                                    | \$150                               | \$230               |
| GCP            | Middle East Central 2 (Dammam)    | \$190                                        | \$190  | \$190             | \$190                                                    | \$190                               | \$230               |
| GCP            | Australia Southeast 2 (Melbourne) | \$190                                        | \$190  | \$190             | \$190                                                    | \$190                               | \$230               |

Table 4(d): Pricing for Specific Endpoint Types

| Endpoint Type                      | Pricing per TB of data processed through the endpoint you configure |
|------------------------------------|---------------------------------------------------------------------|
| AWS API Gateway, Private Endpoints | \$10                                                                |

Data processing for Outbound Privatelink is billed in tiers, based on the quantity of data processed each month. The first petabyte (PB) of data processed will be billed at the price listed below. The next four PBs will be billed at the price listed below. Any subsequent data processed in excess of 5PB will be billed at the price listed below.

Table 4(e): Outbound Privatelink Pricing

| Cloud Provider | Region                      | Private Endpoint (per endpoint per 1,000 hours) | Data Processed (per TB) |           |                    |
|----------------|-----------------------------|-------------------------------------------------|-------------------------|-----------|--------------------|
|                |                             |                                                 | First 1 PB              | Next 4 PB | Anything over 5 PB |
| AWS            | US East (Northern Virginia) | \$10.00                                         | \$10.24                 | \$6.14    | \$4.09             |
| AWS            | US West (Oregon)            | \$10.00                                         | \$10.24                 | \$6.14    | \$4.09             |
| AWS            | EU Dublin                   | \$11.00                                         | \$10.24                 | \$6.14    | \$4.09             |
| AWS            | EU Frankfurt                | \$12.00                                         | \$10.24                 | \$6.14    | \$4.09             |
| AWS            | AP Sydney                   | \$13.00                                         | \$10.24                 | \$6.14    | \$4.09             |
| AWS            | AP Singapore                | \$13.00                                         | \$10.24                 | \$6.14    | \$4.09             |

<sup>8</sup> Excluding Korea and Indonesia

<sup>9</sup> Excluding Saudi Arabia

<sup>10</sup> Excluding Hong Kong

Table 4(e): Outbound Privatelink Pricing

| Cloud Provider | Region                               | Private Endpoint (per endpoint per 1,000 hours) | Data Processed (per TB) |           |                    |
|----------------|--------------------------------------|-------------------------------------------------|-------------------------|-----------|--------------------|
|                |                                      |                                                 | First 1 PB              | Next 4 PB | Anything over 5 PB |
| AWS            | Canada Central                       | \$11.00                                         | \$10.24                 | \$6.14    | \$4.09             |
| AWS            | US East 2 (Ohio)                     | \$10.00                                         | \$10.24                 | \$6.14    | \$4.09             |
| AWS            | AP Northeast 1 (Tokyo)               | \$14.00                                         | \$10.24                 | \$6.14    | \$4.09             |
| AWS            | AP Mumbai                            | \$10.00                                         | \$10.24                 | \$6.14    | \$4.09             |
| AWS            | US East 1 Commercial Gov             | \$10.00                                         | \$10.24                 | \$6.14    | \$4.09             |
| AWS            | Europe (London)                      | \$11.00                                         | \$10.24                 | \$6.14    | \$4.09             |
| AWS            | Asia Pacific (Seoul)                 | \$13.00                                         | \$10.24                 | \$6.14    | \$4.09             |
| AWS            | US Gov West 1                        | \$12.50                                         | \$10.24                 | \$6.14    | \$4.09             |
| AWS            | US Gov West 1 (Fedramp High Plus)    | \$12.50                                         | \$10.24                 | \$6.14    | \$4.09             |
| AWS            | Europe (Stockholm)                   | \$10.50                                         | \$10.24                 | \$6.14    | \$4.09             |
| AWS            | Asia Pacific (Osaka)                 | \$14.00                                         | \$10.24                 | \$6.14    | \$4.09             |
| AWS            | South America East 1 (São Paulo)     | \$21.00                                         | \$10.24                 | \$6.14    | \$4.09             |
| AWS            | EU (Paris)                           | \$11.00                                         | \$10.24                 | \$6.14    | \$4.09             |
| AWS            | Asia Pacific (Jakarta)               | \$13.00                                         | \$10.24                 | \$6.14    | \$4.09             |
| AWS            | US Gov East 1 (Fedramp High Plus)    | \$12.50                                         | \$10.24                 | \$6.14    | \$4.09             |
| AWS            | EU (Zurich)                          | \$13.20                                         | \$10.24                 | \$6.14    | \$4.09             |
| AWS            | US Gov West 1 (DoD)                  | \$12.50                                         | \$10.24                 | \$6.14    | \$4.09             |
| AWS            | US West (Commercial Gov - Oregon)    | \$10.00                                         | \$10.24                 | \$6.14    | \$4.09             |
| AWS            | Africa (Cape Town)                   | \$13.09                                         | \$10.24                 | \$6.14    | \$4.09             |
| AWS            | Asia Pacific (Malaysia)              | \$11.70                                         | \$10.24                 | \$6.14    | \$4.09             |
| AWS            | Asia Pacific (Thailand)              | \$11.70                                         | \$10.24                 | \$6.14    | \$4.09             |
| AWS            | Asia Pacific (New Zealand)           | \$13.65                                         | \$10.24                 | \$6.14    | \$4.09             |
| Azure          | East US 2 (Virginia)                 | \$10.00                                         | \$10.24                 | \$6.14    | \$4.09             |
| Azure          | West US 2 (Washington)               | \$10.00                                         | \$10.24                 | \$6.14    | \$4.09             |
| Azure          | West Europe (Netherlands)            | \$10.00                                         | \$10.24                 | \$6.14    | \$4.09             |
| Azure          | Australia East (New South Wales)     | \$10.00                                         | \$10.24                 | \$6.14    | \$4.09             |
| Azure          | Canada Central (Toronto)             | \$10.00                                         | \$10.24                 | \$6.14    | \$4.09             |
| Azure          | Southeast Asia (Singapore)           | \$10.00                                         | \$10.24                 | \$6.14    | \$4.09             |
| Azure          | Switzerland North                    | \$10.00                                         | \$10.24                 | \$6.14    | \$4.09             |
| Azure          | US Gov Virginia                      | \$13.00                                         | \$12.80                 | \$12.80   | \$12.80            |
| Azure          | US Central (Iowa)                    | \$10.00                                         | \$10.24                 | \$6.14    | \$4.09             |
| Azure          | North Europe (Ireland)               | \$10.00                                         | \$10.24                 | \$6.14    | \$4.09             |
| Azure          | Japan East (Tokyo)                   | \$10.00                                         | \$10.24                 | \$6.14    | \$4.09             |
| Azure          | UAE North (Dubai)                    | \$10.00                                         | \$10.24                 | \$6.14    | \$4.09             |
| Azure          | South Central US (Texas)             | \$10.00                                         | \$10.24                 | \$6.14    | \$4.09             |
| Azure          | Central India (Pune)                 | \$10.00                                         | \$10.24                 | \$6.14    | \$4.09             |
| Azure          | UK South (London)                    | \$10.00                                         | \$10.24                 | \$6.14    | \$4.09             |
| Azure          | US Gov Virginia (Fed Ramp High Plus) | \$13.00                                         | \$12.80                 | \$12.80   | \$12.80            |
| Azure          | Mexico Central                       | \$10.00                                         | \$10.24                 | \$6.14    | \$4.09             |
| Azure          | Korea Central                        | \$10.00                                         | \$10.24                 | \$6.14    | \$4.09             |
| Azure          | Sweden Central                       | \$10.00                                         | \$10.24                 | \$6.14    | \$4.09             |
| Azure          | East US (Virginia)                   | \$10.00                                         | \$10.24                 | \$6.14    | \$4.09             |
| GCP            | US Central 1 (Iowa)                  | \$10.00                                         | \$30.72                 | \$26.62   | \$24.57            |
| GCP            | US East 4 (N. Virginia)              | \$10.00                                         | \$30.72                 | \$26.62   | \$24.57            |
| GCP            | Europe West 4 (Netherlands)          | \$10.00                                         | \$30.72                 | \$26.62   | \$24.57            |
| GCP            | Europe West 2 (London)               | \$10.00                                         | \$30.72                 | \$26.62   | \$24.57            |
| GCP            | Europe West 3 (Frankfurt)            | \$10.00                                         | \$30.72                 | \$26.62   | \$24.57            |
| GCP            | Middle East Central 2 (Dammam)       | \$10.00                                         | \$30.72                 | \$26.62   | \$24.57            |
| GCP            | Australia Southeast 2 (Melbourne)    | \$10.00                                         | \$30.72                 | \$26.62   | \$24.57            |

Table 5: Serverless Feature Table

| Feature                                                | Feature Multipliers       |                | Unit Charges                                       |
|--------------------------------------------------------|---------------------------|----------------|----------------------------------------------------|
|                                                        | Snowflake-managed compute | Cloud Services |                                                    |
| Archive Storage Retrieval File Processing <sup>5</sup> | -                         | -              | 0.05 Platform Credits per 1000 files               |
| Archive Storage Write <sup>5</sup>                     | -                         | -              | 0.05 Platform Credits per 1000 files               |
| Automated Refresh and Data Registration                | 1.25                      | -              | 0.06 Platform Credits per 1000 files <sup>11</sup> |
| Backup                                                 | 2                         | 1              | -                                                  |
| Clustered Tables                                       | 2                         | 1              | -                                                  |

<sup>11</sup> File charge doesn't apply to Iceberg tables, only to External Tables and Directory Tables.

Table 5: Serverless Feature Table

| Feature                                         | Feature Multipliers       |                | Unit Charges                                                                                    |
|-------------------------------------------------|---------------------------|----------------|-------------------------------------------------------------------------------------------------|
|                                                 | Snowflake-managed compute | Cloud Services |                                                                                                 |
| Copy Files <sup>5</sup>                         | 2                         | -              | -                                                                                               |
| Data Quality Monitoring <sup>12</sup>           | 2                         | 1              | -                                                                                               |
| Failsafe Recovery                               | 0.9                       | 1              | -                                                                                               |
| Logging <sup>13</sup>                           | 1.25                      | -              | 0.28 Platform Credits per 1000 file batches                                                     |
| Materialized Views maintenance                  | 2                         | 1              | -                                                                                               |
| Open Catalog <sup>14</sup>                      | -                         | -              | 0.5 Platform Credits per 1 million requests                                                     |
| Query Acceleration                              | 1                         | -              | -                                                                                               |
| Replication Classic                             | 2                         | 0.35           | -                                                                                               |
| Replication - Optimized Refresh                 | -                         | -              | 5 Platform Credits per TB Replicated<br>0.2 Platform Credits per 10K Changed Objects > 25M obj. |
| Search Optimization Service                     | 2                         | 1              | -                                                                                               |
| Sensitive Data Classification                   | 0.9                       | 1              | -                                                                                               |
| Serverless Alerts                               | 0.9                       | 1              | -                                                                                               |
| Serverless Tasks                                | 0.9                       | 1              | -                                                                                               |
| Serverless Tasks Flex                           | 0.5                       | 1              | -                                                                                               |
| Snowflake App Runtime <sup>5</sup>              | 0.27                      | -              | -                                                                                               |
| Snowpipe                                        | -                         | -              | 0.0037 Platform Credits per GB <sup>15</sup>                                                    |
| Snowpipe Streaming <sup>16</sup>                | -                         | -              | 0.0037 Platform Credits per uncompressed GB                                                     |
| Snowpipe Streaming Classic <sup>17</sup>        | 1                         | -              | 0.01 Platform Credits per client instance per hour                                              |
| Storage Lifecycle Policy Execution <sup>5</sup> | 0.50                      | 1              | -                                                                                               |
| Table Optimization                              | 0.75                      | 1              | -                                                                                               |
| Telemetry Data Ingest <sup>18</sup>             | -                         | -              | 0.0212 Platform Credits per GB                                                                  |
| Trust Center                                    | 1                         | 1              | -                                                                                               |

Table 6(a): Snowflake AI Features Table, Cortex AI Functions

| Cortex Feature                                   | Snowflake-managed compute (AI Credits per one million Tokens) |        |
|--------------------------------------------------|---------------------------------------------------------------|--------|
|                                                  | Input                                                         | Output |
| AI_COMPLETE – claude-4-sonnet                    | 1.80                                                          | 9.00   |
| AI_COMPLETE -- claude-fable-5 <sup>5</sup>       | 6.00                                                          | 30.00  |
| AI_COMPLETE – claude-haiku-4-5                   | 0.60                                                          | 3.00   |
| AI_COMPLETE – claude-opus-4-5                    | 3.00                                                          | 15.00  |
| AI_COMPLETE – claude-opus-4-6                    | 3.00                                                          | 15.00  |
| AI_COMPLETE – claude-opus-4-7 <sup>5</sup>       | 3.00                                                          | 15.00  |
| AI_COMPLETE – claude-opus-4-8 <sup>5</sup>       | 3.00                                                          | 15.00  |
| AI_COMPLETE – claude-opus-5 <sup>5</sup>         | 3.00                                                          | 15.00  |
| AI_COMPLETE – claude-sonnet-4-5                  | 1.80                                                          | 9.00   |
| AI_COMPLETE – claude-sonnet-4-6                  | 1.80                                                          | 9.00   |
| AI_COMPLETE – claude-sonnet-5 <sup>19</sup>      | 1.20                                                          | 6.00   |
| AI_COMPLETE – gemini-2-5-flash <sup>5</sup>      | 0.18                                                          | 1.50   |
| AI_COMPLETE – gemini-2-5-flash-lite <sup>5</sup> | 0.06                                                          | 0.24   |

<sup>12</sup> The ROW\_COUNT DMF (as described further in the Documentation) uses a Snowflake-managed compute multiplier of 0.9.

<sup>13</sup> Charges for Logging will soon be replaced with charges for Telemetry Data Ingest.

<sup>14</sup> This feature is available free of charge for a limited period of time.

<sup>15</sup> Text-based files (e.g. CSV, XML, JSON) will be charged for their uncompressed size. Binary-based files (e.g., Parquet, Avro, ORC) will be charged for their observed size regardless of compression.

<sup>16</sup> Charges for Snowpipe Streaming only apply to the new high performance architecture.

<sup>17</sup> Charges for Snowpipe Streaming Classic only apply to the classic architecture (ingest-java SDK versions 4.X or older).

<sup>18</sup> Charges for Telemetry Data Ingest will soon replace charges for Logging.

<sup>19</sup> This feature is available under promotional pricing for a limited time. Prices will increase by 50% on September 1, 2026, or such other date as Snowflake determines, as reflected in the Snowflake Service Consumption Table or otherwise communicated by Snowflake.

|                                                        |                                                                      |       |
|--------------------------------------------------------|----------------------------------------------------------------------|-------|
| AI_COMPLETE – gemini-3.1-flash-lite <sup>5</sup>       | 0.15                                                                 | 0.90  |
| AI_COMPLETE – gemini-3.1-pro <sup>5</sup>              | 1.20                                                                 | 7.20  |
| AI_COMPLETE – gemini-3.1-pro-long-context <sup>5</sup> | 2.40                                                                 | 10.80 |
| AI_COMPLETE – gemini-3.5-flash <sup>5</sup>            | 0.90                                                                 | 5.40  |
| AI_COMPLETE – gemma-4-26b-a4b                          | 0.078                                                                | 0.24  |
| AI_COMPLETE – gemma-4-31b                              | 0.084                                                                | 0.24  |
| AI_COMPLETE – gemma-4-e2b                              | 0.024                                                                | 0.048 |
| AI_COMPLETE – grok-4.20 <sup>5</sup>                   | 0.75                                                                 | 1.50  |
| AI_COMPLETE – grok-4.20-long-context <sup>5</sup>      | 1.50                                                                 | 3.00  |
| AI_COMPLETE – grok-4.3 <sup>5</sup>                    | 0.75                                                                 | 1.50  |
| AI_COMPLETE – grok-4.3-long-context <sup>5</sup>       | 1.50                                                                 | 3.00  |
| AI_COMPLETE – llama3.1-70b                             | 0.432                                                                | 0.432 |
| AI_COMPLETE – llama3.1-8b                              | 0.132                                                                | 0.132 |
| AI_COMPLETE – llama3.3-70b                             | 0.432                                                                | 0.432 |
| AI_COMPLETE – llama4-maverick                          | 0.144                                                                | 0.582 |
| AI_COMPLETE – mistral-large2                           | 1.20                                                                 | 3.60  |
| AI_COMPLETE – mistral-large3 <sup>5</sup>              | 0.30                                                                 | 0.90  |
| AI_COMPLETE – mistral-7b                               | 0.09                                                                 | 0.12  |
| AI_COMPLETE – mixtral-8x7b                             | 0.27                                                                 | 0.42  |
| AI_COMPLETE – openai-gpt-4.1                           | 1.20                                                                 | 4.80  |
| AI_COMPLETE – openai-gpt-5 <sup>5</sup>                | 0.75                                                                 | 6.00  |
| AI_COMPLETE – openai-gpt-5-mini <sup>5</sup>           | 0.15                                                                 | 1.20  |
| AI_COMPLETE – openai-gpt-5-nano <sup>5</sup>           | 0.033                                                                | 0.24  |
| AI_COMPLETE – openai-gpt-5.1                           | 0.75                                                                 | 6.00  |
| AI_COMPLETE – openai-gpt-5.2                           | 1.05                                                                 | 8.40  |
| AI_COMPLETE – openai-gpt-5.4                           | 1.50                                                                 | 9.00  |
| AI_COMPLETE – openai-gpt-5.4-long-context              | 3.00                                                                 | 13.50 |
| AI_COMPLETE – openai-gpt-5.4-mini <sup>5</sup>         | 0.45                                                                 | 2.70  |
| AI_COMPLETE – openai-gpt-5.4-nano <sup>5</sup>         | 0.12                                                                 | 0.75  |
| AI_COMPLETE – openai-gpt-5.5 <sup>5</sup>              | 3.00                                                                 | 18.00 |
| AI_COMPLETE – openai-gpt-5.5-long-context <sup>5</sup> | 6.00                                                                 | 27.00 |
| AI_COMPLETE – openai-gpt-5.6-luna <sup>5</sup>         | 0.60                                                                 | 3.60  |
| AI_COMPLETE – openai-gpt-5.6-sol <sup>5</sup>          | 3.00                                                                 | 18.00 |
| AI_COMPLETE – openai-gpt-5.6-terra <sup>5</sup>        | 1.50                                                                 | 9.00  |
| AI_COMPLETE – pixtral-large                            | 1.20                                                                 | 3.60  |
| AI_COMPLETE – qwen3-32b <sup>5</sup>                   | 0.09                                                                 | 0.36  |
| AI_COMPLETE – qwen3-next-80b-a3b <sup>5</sup>          | 0.09                                                                 | 0.72  |
| AI_COMPLETE – qwen3-vl-235b-a22b <sup>5</sup>          | 0.32                                                                 | 1.60  |
| AI_COMPLETE – twelvelabs-pegasus-1-2                   | See “Snowflake AI Features Table, Other” below                       |       |
|                                                        | <b>Snowflake-managed compute (AI Credits per one million Tokens)</b> |       |
| AI_AGG                                                 | 1.85                                                                 |       |
| AI_CLASSIFY                                            | 1.62                                                                 |       |
| AI_EMBED – voyage-multimodal-3                         | 0.06                                                                 |       |
| AI_EMBED – multilingual-e5-large                       | 0.05                                                                 |       |
| AI_EMBED – nv-embed-qa-4                               | 0.05                                                                 |       |
| AI_EMBED – snowflake-arctic-embed-l-v2.0               | 0.05                                                                 |       |
| AI_EMBED – voyage-multilingual-2                       | 0.07                                                                 |       |
| AI_EMBED – e5-base-v2                                  | 0.03                                                                 |       |
| AI_EMBED – snowflake-arctic-embed-m                    | 0.03                                                                 |       |
| AI_EMBED – snowflake-arctic-embed-m-v1.5               | 0.03                                                                 |       |
| AI_EXTRACT – arctic-extract                            | 5.55                                                                 |       |
| AI_FILTER                                              | 1.62                                                                 |       |
| AI_GUARDRAILS                                          | 0.35                                                                 |       |
| AI_MULTI_EMBED – twelvelabs-marengo-embed-3-0          | See “Snowflake AI Features Table, Other” below                       |       |
| AI_PARSE_DOCUMENT – Layout                             | See “Snowflake AI Features Table, Other” below                       |       |
| AI_PARSE_DOCUMENT – OCR                                | See “Snowflake AI Features Table, Other” below                       |       |
| AI_REDACT                                              | 0.69                                                                 |       |

|                                 |       |
|---------------------------------|-------|
| AI_SENTIMENT                    | 1.60  |
| AI_SUMMARIZE_AGG                | 1.85  |
| AI_TRANSCRIBE                   | 0.97  |
| AI_TRANSLATE                    | 1.63  |
| Extract Answer                  | 0.11  |
| Guard                           | 0.25  |
| Sentiment                       | 0.09  |
| Summarize                       | 0.13  |
| Legacy Cortex Features          |       |
| AI_COMPLETE – llama3-70b        | 1.21  |
| AI_COMPLETE – llama3-8b         | 0.19  |
| AI_EXTRACT – arctic-tilt-entity | 9.50  |
| AI_EXTRACT – arctic-tilt-table  | 28.40 |

Table 6(b): Snowflake AI Features Table, Cortex Inference with Prompt Caching

| Model                                    | Snowflake-managed compute (AI Credits per one million Tokens) |        |             |            |
|------------------------------------------|---------------------------------------------------------------|--------|-------------|------------|
|                                          | Input                                                         | Output | Cache Write | Cache Read |
| claude-4-sonnet                          | 1.50                                                          | 7.50   | 1.875       | 0.15       |
| claude-fable-5 <sup>5</sup>              | 5.00                                                          | 25.00  | 6.25        | 0.50       |
| claude-sonnet-4-5                        | 1.50                                                          | 7.50   | 1.875       | 0.15       |
| claude-sonnet-4-6                        | 1.50                                                          | 7.50   | 1.875       | 0.15       |
| claude-sonnet-5 <sup>19</sup>            | 1.00                                                          | 5.00   | 1.25        | 0.10       |
| claude-haiku-4-5                         | 0.50                                                          | 2.50   | 0.625       | 0.05       |
| claude-opus-4-5                          | 2.50                                                          | 12.50  | 3.125       | 0.25       |
| claude-opus-4-6                          | 2.50                                                          | 12.50  | 3.125       | 0.25       |
| claude-opus-4-7 <sup>5</sup>             | 2.50                                                          | 12.50  | 3.125       | 0.25       |
| claude-opus-4-8 <sup>5</sup>             | 2.50                                                          | 12.50  | 3.125       | 0.25       |
| claude-opus-5 <sup>5</sup>               | 2.50                                                          | 12.50  | 3.125       | 0.25       |
| grok-4.20 <sup>5</sup>                   | 0.625                                                         | 1.25   | -           | 0.1        |
| grok-4.20-long-context <sup>5</sup>      | 1.25                                                          | 2.5    | -           | 0.2        |
| grok-4.3 <sup>5</sup>                    | 0.625                                                         | 1.25   | -           | 0.1        |
| grok-4.3-long-context <sup>5</sup>       | 1.25                                                          | 2.5    | -           | 0.2        |
| openai-gpt-4.1                           | 1.00                                                          | 4.00   | -           | 0.25       |
| openai-gpt-5 <sup>5</sup>                | 0.625                                                         | 5.00   | -           | 0.065      |
| openai-gpt-5-mini <sup>5</sup>           | 0.125                                                         | 1.00   | -           | 0.015      |
| openai-gpt-5-nano <sup>5</sup>           | 0.03                                                          | 0.22   | -           | 0.005      |
| openai-gpt-5.1                           | 0.625                                                         | 5.00   | -           | 0.065      |
| openai-gpt-5.2                           | 0.875                                                         | 7.00   | -           | 0.09       |
| openai-gpt-5.4                           | 1.25                                                          | 7.50   | -           | 0.125      |
| openai-gpt-5.4-long-context              | 2.50                                                          | 11.25  | -           | 0.25       |
| openai-gpt-5.4-mini <sup>5</sup>         | 0.375                                                         | 2.25   | -           | 0.038      |
| openai-gpt-5.4-nano <sup>5</sup>         | 0.10                                                          | 0.625  | -           | 0.01       |
| openai-gpt-5.5 <sup>5</sup>              | 2.50                                                          | 15.00  | -           | 0.25       |
| openai-gpt-5.5-long-context <sup>5</sup> | 5.00                                                          | 22.50  | -           | 0.50       |
| openai-gpt-5.6-luna <sup>5</sup>         | 0.50                                                          | 3.00   | -           | 0.05       |
| openai-gpt-5.6-sol <sup>5</sup>          | 2.50                                                          | 15.00  | -           | 0.25       |
| openai-gpt-5.6-terra <sup>5</sup>        | 1.25                                                          | 7.50   | -           | 0.125      |

Table 6(c): Snowflake AI Features Table, Cortex Inference

| Model        | Snowflake-managed compute (AI Credits per one million Tokens) |        |
|--------------|---------------------------------------------------------------|--------|
|              | Input                                                         | Output |
| llama3.1-70b | 0.36                                                          | 0.36   |
| llama3.1-8b  | 0.11                                                          | 0.11   |
| llama3.2-1b  | 0.05                                                          | 0.05   |

Table 6(c): Snowflake AI Features Table, Cortex Inference

| Model           | Snowflake-managed compute (AI Credits per one million Tokens) |        |
|-----------------|---------------------------------------------------------------|--------|
|                 | Input                                                         | Output |
| llama3.2-3b     | 0.075                                                         | 0.075  |
| llama3.3-70b    | 0.36                                                          | 0.36   |
| llama4-maverick | 0.12                                                          | 0.485  |
| mistral-large2  | 1.00                                                          | 3.00   |
| mistral-7b      | 0.075                                                         | 0.10   |

Table 6(d): Snowflake AI Features Table, Snowflake CoWork, Cortex Agents, &amp; Cortex Analyst via Snowflake CoWork or Cortex Agents

| Model                                    | Snowflake-managed compute (AI Credits per one million Tokens) |        |             |            |
|------------------------------------------|---------------------------------------------------------------|--------|-------------|------------|
|                                          | Input                                                         | Output | Cache Write | Cache Read |
| claude-fable-5 <sup>5</sup>              | 6.50                                                          | 32.50  | 8.13        | 0.65       |
| claude-haiku-4-5                         | 0.65                                                          | 3.25   | 0.81        | 0.06       |
| claude-opus-4-5                          | 3.25                                                          | 16.26  | 4.07        | 0.33       |
| claude-opus-4-6                          | 3.25                                                          | 16.26  | 4.07        | 0.33       |
| claude-opus-4-7 <sup>5</sup>             | 3.25                                                          | 16.26  | 4.07        | 0.33       |
| claude-opus-4-8 <sup>5</sup>             | 3.25                                                          | 16.26  | 4.07        | 0.33       |
| claude-opus-5 <sup>5</sup>               | 3.25                                                          | 16.26  | 4.07        | 0.33       |
| claude-sonnet-4-5                        | 1.95                                                          | 9.76   | 2.44        | 0.20       |
| claude-sonnet-4-6                        | 1.95                                                          | 9.76   | 2.44        | 0.20       |
| claude-sonnet-5 <sup>19</sup>            | 1.30                                                          | 6.50   | 1.625       | 0.13       |
| gemini-2-5-flash <sup>5</sup>            | 0.18                                                          | 1.48   | -           | 0.02       |
| gemini-3.1-pro <sup>5</sup>              | 1.30                                                          | 7.81   | -           | 0.13       |
| openai-gpt-4.1                           | 1.30                                                          | 5.20   | -           | 0.33       |
| openai-gpt-5 <sup>5</sup>                | 0.81                                                          | 6.51   | -           | 0.08       |
| openai-gpt-5-mini <sup>5</sup>           | 0.16                                                          | 1.30   | -           | 0.02       |
| openai-gpt-5.1                           | 0.81                                                          | 6.51   | -           | 0.08       |
| openai-gpt-5.2                           | 1.14                                                          | 9.11   | -           | 0.11       |
| openai-gpt-5.4                           | 1.63                                                          | 9.76   | -           | 0.16       |
| openai-gpt-5.5 <sup>5</sup>              | 3.25                                                          | 19.50  | -           | 0.33       |
| openai-gpt-5.5-long-context <sup>5</sup> | 6.50                                                          | 29.25  | -           | 0.65       |
| openai-gpt-5.6-luna <sup>5</sup>         | 0.65                                                          | 3.90   | -           | 0.065      |
| openai-gpt-5.6-sol <sup>5</sup>          | 3.25                                                          | 19.50  | -           | 0.325      |
| openai-gpt-5.6-terra <sup>5</sup>        | 1.625                                                         | 9.75   | -           | 0.163      |

Table 6(e): Snowflake AI Features Table, Snowflake CoCo

| Model                                    | Snowflake-managed compute (AI Credits per one million Tokens) |        |             |            |
|------------------------------------------|---------------------------------------------------------------|--------|-------------|------------|
|                                          | Input                                                         | Output | Cache Write | Cache Read |
| claude-fable-5 <sup>5</sup>              | 5.50                                                          | 27.50  | 6.88        | 0.55       |
| claude-haiku-4-5                         | 0.55                                                          | 2.75   | 0.688       | 0.055      |
| claude-opus-4-5                          | 2.75                                                          | 13.75  | 3.44        | 0.28       |
| claude-opus-4-6                          | 2.75                                                          | 13.75  | 3.44        | 0.28       |
| claude-opus-4-7 <sup>5</sup>             | 2.75                                                          | 13.75  | 3.44        | 0.28       |
| claude-opus-4-8 <sup>5</sup>             | 2.75                                                          | 13.75  | 3.44        | 0.28       |
| claude-opus-5 <sup>5</sup>               | 2.75                                                          | 13.75  | 3.44        | 0.28       |
| claude-sonnet-4-5                        | 1.65                                                          | 8.25   | 2.07        | 0.17       |
| claude-sonnet-4-6                        | 1.65                                                          | 8.25   | 2.07        | 0.17       |
| claude-sonnet-5 <sup>19</sup>            | 1.10                                                          | 5.50   | 1.375       | 0.114      |
| openai-gpt-5.2                           | 0.97                                                          | 7.70   | -           | 0.10       |
| openai-gpt-5.4                           | 1.38                                                          | 8.25   | -           | 0.14       |
| openai-gpt-5.5 <sup>5</sup>              | 2.75                                                          | 16.50  | -           | 0.28       |
| openai-gpt-5.5-long-context <sup>5</sup> | 5.50                                                          | 24.75  | -           | 0.55       |

Table 6(e): Snowflake AI Features Table, Snowflake CoCo

| Model                             | Snowflake-managed compute (AI Credits per one million Tokens) |        |             |            |
|-----------------------------------|---------------------------------------------------------------|--------|-------------|------------|
|                                   | Input                                                         | Output | Cache Write | Cache Read |
| openai-gpt-5.6-luna <sup>5</sup>  | 0.55                                                          | 3.30   | -           | 0.055      |
| openai-gpt-5.6-sol <sup>5</sup>   | 2.75                                                          | 16.50  | -           | 0.275      |
| openai-gpt-5.6-terra <sup>5</sup> | 1.375                                                         | 8.25   | -           | 0.138      |

Table 6(f): Snowflake AI Features Table, Fine-tuning<sup>5</sup>

| Feature                                 | Snowflake-managed compute                             |                                                                    |
|-----------------------------------------|-------------------------------------------------------|--------------------------------------------------------------------|
|                                         | Training<br>(Platform Credits per one million Tokens) | Cortex Complete (Inference)<br>(AI Credits per one million Tokens) |
| AI EXTRACT – arctic-extract – finetuned | 0                                                     | 9.140                                                              |
| Cortex Fine-tuning – llama3.1-70b       | 3.40                                                  | 2.42                                                               |
| Cortex Fine-tuning – llama3.1-8b        | 0.64                                                  | 0.38                                                               |
| Cortex Fine-tuning – mistral-7b         | 0.64                                                  | 0.24                                                               |
| Cortex Fine-tuning – mixtral-8x7b       | 3.40                                                  | 0.44                                                               |
| Legacy Features                         |                                                       |                                                                    |
| Cortex Fine-tuning – llama3-70b         | 3.40                                                  | 2.42                                                               |
| Cortex Fine-tuning – llama3-8b          | 0.64                                                  | 0.38                                                               |

Table 6(g): Snowflake AI Features Table, Other

| Feature                                       | Snowflake-managed compute                                                                                                                                                     |
|-----------------------------------------------|-------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| AI_COMPLETE – twelvelabs-pegasus-1-2          | 0.294 AI Credits per 1,000 video seconds<br>4.5 AI Credits per one million output tokens                                                                                      |
| AI_MULTI_EMBED – twelvelabs-marengo-embed-3-0 | 0.420 AI Credits per 1,000 video seconds<br>0.084 AI Credits per 1,000 audio seconds<br>0.060 AI Credits per 1,000 image requests<br>0.042 AI Credits per 1,000 text requests |
| AI_PARSE_DOCUMENT – Layout                    | 3.66 AI Credits per 1,000 pages                                                                                                                                               |
| AI_PARSE_DOCUMENT – OCR                       | 0.68 AI Credits per 1,000 pages                                                                                                                                               |
| Batch Cortex Search <sup>5</sup>              | 0.12 AI Credits per GB/hr of indexed data                                                                                                                                     |
| Cortex Analyst                                | 67 Platform Credits per 1,000 messages <sup>20</sup>                                                                                                                          |
| Cortex Search                                 | 6.3 AI Credits per GB/mo of indexed data                                                                                                                                      |

A Provisioned Throughput reservation allows you to reserve continuous access to certain Snowflake AI Features for a specified, fixed term (the “**Provisioned Throughput**”), subject to Snowflake’s approval. Each Provisioned Throughput must specify: (i) the reserved Snowflake AI Feature; (ii) the term; (iii) and the number of requested provisioned throughput units (“**PTUs**”), as described further in the Documentation. You will consume Platform Credits for the Provisioned Throughput throughout the term regardless of your actual usage of the reserved Snowflake AI Feature. Provisioned Throughput is non-cancellable, non-transferable, non-resellable, non-exchangeable, non-modifiable, non-refundable and non-renewable. Provisioned Throughput does not renew automatically.

Table 6(h): Snowflake AI Features Table, Provisioned Throughput

| Cloud Provider | Snowflake-managed compute (Platform Credits per PTU per hour) <sup>21</sup> | Term Length (months) |
|----------------|-----------------------------------------------------------------------------|----------------------|
| AWS            | 0.08                                                                        | 1                    |
| Azure          | 0.10                                                                        | 1                    |

Table 7: Openflow Connector for Oracle

| Feature               | Unit Price per Licensed Core per month |
|-----------------------|----------------------------------------|
| License               | \$70                                   |
| Support & Maintenance | \$40                                   |

Table 8: Organization Usage

| Records Powering Views (per Month) | Platform Credits per month |
|------------------------------------|----------------------------|
| <1 million                         | 0                          |

<sup>20</sup> This pricing will only be applicable when using the Cortex Analyst API.

<sup>21</sup> Each Provisioned Throughput reservation is subject to minimum PTU quantities and incremental quantities, as described in the Documentation.

**Table 8: Organization Usage**

| Records Powering Views (per Month)  | Platform Credits per month |
|-------------------------------------|----------------------------|
| 1 million ≤ Records < 10 million    | 2                          |
| 10 million ≤ Records < 50 million   | 11                         |
| 50 million ≤ Records < 250 million  | 50                         |
| 250 million ≤ Records < 500 million | 115                        |
| 500 million ≤ Records < 1 billion   | 230                        |
| 1 billion ≤ Records < 2.5 billion   | 290                        |
| 2.5 billion ≤ Records < 5 billion   | 575                        |
| 5 billion ≤ Records < 10 billion    | 1150                       |
| 10 billion ≤ Records < 20 billion   | 2300                       |
| 20 billion ≤ Records                | 3500                       |

**Additional Accounts.** You may request additional Accounts through the Snowflake Service or by filing a support ticket. Notwithstanding the foregoing, you may be required to sign an Order Form to add new VPS accounts.

**Non-U.S. Order Forms.** Customer is responsible for all Taxes associated with its purchases or use of, or access to, the Snowflake offerings. If Snowflake has the legal obligation to pay or collect such Taxes, Snowflake will invoice Customer and Customer will pay that amount unless Customer provides Snowflake with a valid tax exemption certificate authorized by the appropriate taxing authority. Taxes will not be deducted from payments to Snowflake, except as required by applicable law, in which case Customer will increase the amount payable as necessary so that, after making all required deductions and withholdings, Snowflake receives and retains (free from any liability for Taxes) an amount equal to the amount it would have received had no such deductions or withholdings been made. Upon Snowflake's request, Customer will provide to Snowflake its proof of withholding tax remittance to the respective tax authority. Where applicable, Customer will provide its VAT/GST Registration Number(s) on the Order Form to confirm the business use of the purchased services. As used here, "**Taxes**" means taxes, levies, duties or similar governmental assessments of any nature, including, for example, any sales, use, GST, value-added, withholding, or similar taxes, whether domestic or foreign, or assessed by any jurisdiction, but excluding any taxes based on net income, property, or employees of Snowflake.

**Currency Conversions.** Customer's consumption pursuant to this Snowflake Service Consumption Table will be measured in U.S. Dollars ("**USD**"). If an Order Form requires payment in a currency other than USD ("**Foreign Currency**") and specifies the Capacity Platform Credit Price, AI Credit Price, and the Capacity Storage Price in USD, Customer's invoice(s) will be payable to Snowflake in such Foreign Currency pursuant to the payment obligations set forth in the Order Form and further subject to the following:

1. If Customer is in On Demand:
  - a. For each invoice, Customer's consumption for the invoiced period will be converted from USD to the relevant Foreign Currency at the Spot Rate<sup>22</sup> applicable for the last day of the invoiced period.
  - b. Customer will receive a monthly statement reflecting its consumption for the immediately preceding month in USD.
2. If Customer has available Capacity:
  - a. Customer's total Capacity commitment specified in the Order Form will be converted from Foreign Currency to USD at the Spot Rate applicable for the Processing Date<sup>23</sup> under such Order Form ("**USD Total Capacity Balance**").
  - b. In the event Customer has eligible Capacity Rollover in EUR from a Prior Order Form, any such Capacity Rollover will be converted to USD at the Spot Rate applicable for the Processing Date of the renewal Order Form and such amount shall be added to the USD Total Capacity Balance.
  - c. In the event of an Additional Capacity Order to an existing Capacity Order Form ("**Underlying Order Form**"), Customer's total Capacity commitment specified in such Additional Capacity Order will be converted from Foreign Currency to USD at the Spot Rate then-applicable for the Underlying Order Form and will be added to the aggregate USD Total Capacity Balance covering both the Underlying Order Form and the Additional Capacity Order.
  - d. Each invoice issued to Customer under the Order Form constitutes a "**Billing Event**" and the following shall apply with respect to each Billing Event:
    - i. Customer's Capacity payment obligation amount in connection with each Billing Event will be converted from Foreign Currency to USD at the Spot Rate applicable for the invoice date of each Billing Event; and
    - ii. At the time of each Billing Event, the USD Total Capacity Balance will be adjusted up or down based on the Spot Rate applicable for the invoice date of each such Billing Event (the "**FX Adjustment**") to establish an updated USD Total Capacity Balance. For clarity, Customer's actual consumption percentage against the USD Total Capacity Balance will move up or down as a result of each FX Adjustment.
  - e. Customer's consumption will be drawn against the USD Total Capacity Balance (subject to any FX Adjustment, as applicable).
  - f. Customer will receive a monthly statement reflecting its USD Total Capacity Balance (including any Free Usage), any applicable FX Adjustment and Customer's consumption for the immediately preceding month in USD.
3. For Free Usage. In the event of any Free Usage, Customer's Free Usage will be converted at the Spot Rate applicable for the Processing Date.

For the avoidance of doubt, the above terms apply whether Capacity is purchased directly from Snowflake or through a Snowflake-authorized reseller. For Order Forms (including Underlying Order Forms) placed through resellers, the date of the "Billing Event," "Processing Date" and/or "FX Adjustment" will be

<sup>22</sup> The "**Spot Rate**" means the real-time currency conversion spot rate existing in the United States as reported by Oanda.com (or such other reputable foreign exchange rate platform Snowflake may use in its sole discretion).

<sup>23</sup> The "**Processing Date**" means the later of: (a) the Subscription Term Start Date or the (b) the date the Order Form is processed by Snowflake. Notwithstanding the foregoing, any Additional Capacity Order will have the same Processing Date as the Underlying Order Form.



determined based on the date that the reseller is billed or places the corresponding order, as applicable.

**Changes to this Snowflake Service Consumption Table.** This Snowflake Service Consumption Table may be updated from time to time. Changes shall be effective on the date that Snowflake announces they are effective. This Snowflake Service Consumption Table applies to Previews, provided that Previews may be subject to different pricing, as may be set forth in the applicable Documentation.

Any capitalized terms used but not defined herein shall have the meaning set forth in the Agreement or the Documentation, as applicable.